

FACULTY OF JURIDICAL SCIENCES
RAMA UNIVERSITY, KANPUR
w.e.f. Academic session 2021-22



THE REGULATION
FOR
B.A. LL.B. /B.B.A.LL.B.

(CHOICE BASED CREDIT SYSTEM)

w.e.f. Academic session 2021-22

Signature:-

1. *Abhi*
2. *Paul*
3. *Geetha*
4. *Abhi*

Abhi

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1. INTRODUCTION

Faculty of Juridical Sciences, Rama University has a strong commitment to high quality teaching and research for comprehensive legal education to enhance the professional competence of the

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students having in depth knowledge and innovative approach. The University offers 5-Year Integrated Law Course approved by the Bar Council of India, New Delhi to the eligible students who are interested in pursuing degree in Law. The main objective of this programme is to groom the students for acquiring in depth and exhaustive theoretical and practical knowledge that enables them to hit the target in their fields of law and thereby continue towards their objective of attaining excellence. The extensive programs provide enough flexibility in respect of lecture courses, practical training and internship.

Recently, the University Grants Commission (UGC) has stressed on speedy and substantive academic and administrative reforms in higher education for promotion of quality and excellence. The Action Plan proposed by UGC through its guidelines delimits the need to consider and adopt Semester System, Choice Based Credit System (CBCS) and Flexibility in Curriculum Development and Examination Reforms in terms of adopting Continuous Evaluation Pattern by reducing the weightage on the semester-end examination so that students enjoy a de-stressed learning environment.

2. TITLE AND COMMENCEMENT

This Regulation shall be called THE REGULATION FOR B.A. LL.B. / B.B.A. LL.B. 5 YEAR INTEGRATED DEGREE PROGRAMME* (CHOICE BASED CREDIT SYSTEM)

This Regulation shall come into force with effect from the academic year 2021-22.

3. DEFINITIONS

- a) Programme: means an educational programme leading to award of B.ALL.B /BBALL.B 5 year Integrated Degree.
- b) Academic Year: means Two consecutive (one odd + one even) semesters constitute one academic year.
- c) Choice Based Credit System (CBCS): The CBCS provides choice for students to select from the prescribed courses [Core, Elective, Ability Enhancement Compulsory (AECC) & Skill Enhancement (SEC)]
- d) Course: Usually referred to, as 'papers' is a component of a programme. All courses need not carry the same weight. The courses should define learning objectives and learning outcomes. A course may be designed to comprise lectures/ tutorials/laboratory work/ field work/ outreach activities/ project work/ viva/ seminars/ term papers/assignments/ presentations/self-study etc. or a combination of some of these.
- e) Credit Based Semester System (CBSS): Under the CBSS, the requirement for awarding a degree is prescribed in terms of number of credits to be completed by the students.

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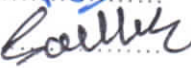
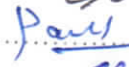

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- f) Credit Point: It is the product of grade point and number of credits for a course.
- g) Credit: A unit by which the course work is measured. It determines the number of hours of instructions required per week. One credit is equivalent to one hour of teaching (lecture or tutorial) or two hours of practical work/field work per week.
- h) Cumulative Grade Point Average (CGPA): It is a measure of overall cumulative performance of a student over all semesters. The CGPA is the ratio of total credit points secured by a student in various courses in all semesters and the sum of the total credits of all courses in all the semesters. It is expressed up to two decimal places.
- i) Grade Point: It is a numerical weight allotted to each letter grade on a 10-point scale.
- j) Letter Grade: It is an index of the performance of students in a said course. Grades are denoted by letters O, A, B, C, D and F.
- l) Semester Grade Point Average (SGPA): It is a measure of performance of work done in a semester. It is ratio of total credit points secured by a student in various courses registered in a semester and the total course credits taken during that semester. It shall be expressed up to two decimal places.
- m) Semester: Each semester will consist of 18 weeks of academic work equivalent to 90 actual teaching days and 3-4 weeks approximately of examination etc. The odd semester may be scheduled from July to December and even semester from January to June.
- n) Transcript or Grade Card or Certificate: Based on the grades earned, a grade certificate shall be issued to all the registered students after every semester. The grade certificate will display the course details (code, title, number of credits, grade secured) along with SGPA of that semester and CGPA earned till that semester.
- o) External Examiner: shall mean an examiner who is not is the employment of the University.
- p) Student: shall mean a person admitted to the Faculty/ Schools of the University for any of the academic programmes to which this policy is applicable.
- q) University: shall mean Rama University, Kanpur.
- r) Internal Evaluation: Continuous Assessment Test conducted during the semester.
- s) External Evaluation: End-Term examination held at the end of each semester.
- t) Rounding off Marks: shall mean, that if part is one-half or more, its value shall be increased to one and if part is less than half then its value shall be ignored for getting letter grade and grade point.
- u) Enrollment: shall mean the student taking admission and registered for pursuing a programme at Rama University, Kanpur.
- v) Migration: shall mean the student of Rama University migrating to another

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University/Institute or the student of other University/Institute taking admission to Rama University.

4. TYPES OF COURSES

Courses in a programme may be of four kinds: Core, Elective, Ability Enhancement & Skill Enhancement.

a) Core Course:-

There may be a Core Course in every semester. This is the course which is to be compulsorily studied by a student as a requirement to complete the programme in a said discipline of study.

b) Elective Course:-

Elective course is a course which can be chosen from a pool of papers. It may be Supportive to the discipline of study

Providing an expanded scope

Enabling an exposure to some other discipline/domain Nurturing student's proficiency/skill.

An Elective Course may be 'Discipline Centric/Specific' & Generic Elective

(i) Discipline Centric/Specific Elective(DSE): Elective courses offered under the main discipline/subject of study is referred to as Discipline Centric/Specific.

(ii) Generic/Open Elective(GE): An elective course chosen from an unrelated discipline/subject is called Generic/Open Elective. These electives will be focusing on those courses which add generic proficiency of students.

c) Ability Enhancement Compulsory Courses (AECC):-

AECC courses are based upon the content that leads to knowledge enhancement, for example: English Communication, Environment Science/ Studies, etc.

d) Skill Enhancement Courses (SEC):-

SEC Courses provide value based and/or skill based knowledge and may content both Theory and Lab/Training/Field Work. The main purpose of these courses is to provide students life-skills in hands- on mode so as to increase their employability.

5. THE COURSE AND THE DURATION

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1. *R. B. Singh*
2. *Chatur*
3. *P. S. Singh*
4. *S. Abhi*

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(a) There shall be a 5-Year Integrated Law Course leading to the degree of B.A. LL.B. / B.B.A.LL.B.

(b) The duration of the B. A. LL. B. / B.B.A.LL.B. 5 Year Integrated Course shall be five academic years consisting of ten semesters

(d) Each Academic Year shall be divided into two Semesters, i.e. July to November / December and January to May / June

(e) Each Semester shall consist of minimum 18 weeks with 30 class-hours per week including tutorials, moot room exercise and seminars.

(f) The Courses and the syllabi shall be designed by the Faculty of Law and be approved by the Academic Council of the University time to time.

6. ELIGIBILITY FOR ADMISSION

5yr. Integrated Law Course: An applicant who has successfully completed Senior Secondary School course ('+2') or equivalent from a Senior Secondary Board or equivalent, constituted or recognized by the Union or by the State Government., may apply for admission into the course.

Provided that applicants who have obtained +2 Higher Secondary Pass Certificate or equivalent certificate after prosecuting studies in distance or correspondence method shall also be considered as eligible for admission in the integrated five year law course .

Explanation: The applicants who have obtained 10 + 2 through open University system directly without having any basic qualification for prosecuting such studies are not eligible for admission in the law courses.

7. MINIMUM MARKS IN QUALIFYING EXAMINATION FOR ADMISSION

10+2 or equivalent examination with 45% aggregate marks (40% aggregate marks for SC, ST and OBC candidates)

Provided that such a minimum qualifying marks shall not automatically entitle a person to get admission in the university, but shall only entitle the person concerned to fulfill other criteria notified by the university, from time to time, for admission.

8. AGE ON ADMISSION

Withdrawn by the Bar Council of India vide its Resolution No. 231/2013, dated September 28,

Signature:-

1. *R.P. Singh*

2. *S. K. Singh*

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2013, Published in the Gazette of India, Extra., Pt III, Section 4, dated October 31, 2013

9. ADMISSION PROCEDURE

Admission shall be made strictly on merit by the university admission committee either by holding written admission test or interview of the candidates.

The result of the admission test, in order of merit, shall be notified in the office notice board and/or website, if any. Any selected student who fails to pay his/her admission fee and other charges by the date fixed for such payment shall forfeit his/her claim for admission.

There shall be no relaxation of marks in minimum eligibility for admission.

10. PROHIBITION TO REGISTER IN OTHER COURSES

The candidates admitted to the Course, shall not be allowed to pursue any other course except certificate course in any Indian or Foreign language or computer application being conducted by this University on part-time basis in the evening or through Distance Learning with prior permission of the Dean / HoD, Faculty of Law otherwise his candidature for B.A. LL.B. /B.B.A.LL.B,5-Year Integrated Law Course will be cancelled forthwith.

11. ATTENDANCE PROVISION FOR END TERM SEMESTER EXAMINATION

No student shall be allowed to appear in the end term semester examination in a paper if he/ she has not attended minimum of 75% of the classes held in the paper concerned including tutorials, moot court exercises, practical trainings etc. conducted in respect of that paper.

If a student for any exceptional reason fails to attend 75% of the classes held in any paper, the Dean / HoD of the department may allow him/ her to take the examination if he/she attended at least 65% of the classes held in the paper concerned and attended 75% of classes in all the papers taken together.

Provided that if the percentage of attendance is deficient on account of:-

Participation in Inter-University, University or Inter-Collegiate Sports tournaments/Youth Festivals

/University Level Debates/ Cultural Activities, National and International Tournaments, with the previous sanction of the Dean/HoD of Faculty of Juridical Sciences.

(i) Voluntary donation of blood certified by a Government Doctor of Gazetted rank

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or University medical officer.

(ii) Attendance and/or participation in International/National / State Moot Court competitions/Debate competitions;

(iii) Attendance at the extension lecture (s) organized by the Faculty of Law.

Credit may be given for the number of days on which lectures were delivered or sessional or

practical work done during the period of attendance or participation aforesaid, provided that the total period of absence shall not exceed 15 days in a semester.

12. PROHIBITION OF LATERAL ENTRY/ EXIT AND MIGRATION

There shall be no lateral entry on the plea of graduation in any subject or exit by way of awarding a degree splitting the integrated law degree course, at any intermediary stage of integrated law degree course.

However the migration may be allowed as per University Rule.

13. FORMAL DRESS CODE DURING CLASS HOURS & INTERNSHIP

Formal Dress Code shall be applicable during the normal class hours, during internship and in moot court exercise as follows:

For Boys: White shirt, long black Pant/trousers, Black tie, Black buttoned up coat, White socks, Black shoes.

For Girls: White shirt, long black trousers Salwar and Kurta with dupatta (white or black), Black tie, Black buttoned up coat, White socks, Black shoes.

14. EXAMINATION AND EVALUATION

The medium of instructions and examination shall be English.

Candidates shall be examined according to the scheme of examination and syllabus as approved by the Academic Council from time to time.

To pass each semester examination, a candidate must obtain at least 50% marks in each written paper, practical work /Viva-Voce and 50% marks in aggregate.

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November-December or May-June, as the case may be, as per the schedule to be notified by the Controller of Examination. The dates for the practical examinations would be decided by the HODs of respective departments in consultation with the Dean of the Faculty.

b) The examiners for the end-term examination will be appointed by the Vice-Chancellor from the panel of the examiners to be supplied by HOD / DEAN.

c) At least 50% of the paper setters for the end-term examination will be External Examiners.

d) The manuscript of the question paper set by the examiner will be moderated by the Moderation Committee consisting of (i) Dean of Faculty (ii) HoD of the Department (iii) Senior Faculty of Department. After modifications, if needed; it will be handed over to the COE for printing and conduct of examinations.

e) The answer books will be evaluated by the persons who set the question paper. In case of his inability to assess the answer books, for whatever reasons, the Vice-Chancellor may get them assessed by any other examiner from the Panel or Internal Examiner.

17. STANDARD OF PASSING THE SEMESTER EXAMINATIONS:

A candidate, who fails in a semester examination, shall be exempted from re-appearing in the paper(s) in which he may have obtained at least 40% marks. Such a candidate shall be allowed to appear, for passing in the remaining paper(s), only at the next respective semester examinations.

Provided that a candidate for the B.A. LL.B. / B.B.A. LL.B. 5-Year Integrated Program must pass all the examinations, i.e., I/II/III/IV/V/VI/VII/VIII/IX and X within seven years of his admission to the first year class of the program failing which he will be deemed to be unfit for the Program and shall not be allowed to appear as a regular student or as an ex-student unless has been otherwise allowed by the Academic Council of the University.

18. RE-APPEAR/IMPROVEMENT IN END TERM EXAM

a) The re-appear/improvement in End Term Examinations for Odd semester will be held along with the Odd Semester regular End Term examinations and for Even Semester with End Term examinations along with Even Semester regular End Term examinations.

b) A student who has to re-appear/improve in a End-Term examination shall be examined as per the syllabus, which was in force at the time when he/she took the examination.

c) A candidate who fails in a semester examination shall be exempted from re-appearing in the paper(s) in which he may have obtained min. pass marks. Such a candidate shall be allowed to

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- appear, for passing in the remaining paper(s), only at the next respective semester examinations.
- d) A candidate who has passed in a paper(s), may be allowed to improve the paper(s), only in the next respective semester examinations.
- e) The previous internal marks already obtained by the student shall be taken into account without any modification.

19. SEMESTER PROMOTION

- (a) A candidate who has appeared and failed or having been eligible but did not appear in the end term semester examination shall be promoted to the next higher semester.
- (b) Students are required to successfully complete the entire course within seven years from admission to the course.

20. CRITERION FOR AWARDING GRADING SYSTEM

CRITERION for Awarding SGPA and CGPA: The criterion for awarding the Semester Grade Point Average (SGPA) and Cumulative Grade Point Average (CGPA) for the B.ALL.B & BBALL.B programme shall be as follows:

- a) The criterion for passing in a subject is that a student should secure minimum 50% marks in individual paper and 50% in aggregate.
- b) The Student for passing in a subject is that student should secure 30% marks in internal & 30% end term examination in individual paper.
- c) A student obtaining less than pass marks as specified above, in each subject (sum of internal and End- Term examinations) he will be declared fail in that subject and will have to re-appear in a End-Term examination of the course in subsequent odd / even semester end term examination, subject to maximum permissible period of n+2 years / n+4 semesters to complete the course.
- d) The University has adopted Absolute Grading System for converting marks into grades. The formula of 10- point grading system for conversion of marks obtained into Letter Grades and converting Letter Grades to Grade Point is given below:

Table 1: Marks, Letter Grades and Grade Points

Marks	Letter Grade	Grade Points
90-100	O (Outstanding)	10
80-89	A (Excellent)	9
70-79	B (Very Good)	8
60-69	C (Good)	7
50-59	B (Above Average)	6
0-49	F (Fail)	0

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e) While converting the marks into Letter Grade, the rounding off marks must be considered.
 f) A student obtaining Grade F shall be considered failed and will be required to reappear in the examination.

g) For non credit courses "Satisfactory" or "Unsatisfactory" shall be indicated instead of the letter grade and this will not be counted for the computation of SGPA/CGPA.

Computation of SGPA and CGPA : The university has adopted UGC recommended procedure for computation of Semester Grade Point Average (SGPA) and Cumulative Grade Point Average (CGPA)

a) The SGPA is the ratio of sum of the product of the number of credits with the grade points scored by a student in all the papers/ courses taken by a student and the sum of the number of credits of all the courses undergone by a student, i.e.

$$SGPA (S_i) = \frac{\sum (C_i \times G_i)}{\sum C_i}$$

Where C_i is the number of credits of the i th course and G_i is the grade point scored by the student in the i th course. The university shall issue Semester Grade Card to the student.

b) The CGPA is also calculated in the same manner taking into account all the courses undergone by a student over all the semesters of a programme, i.e.

$$CGPA = \frac{\sum (C_i \times S_i)}{\sum C_i}$$

Where S_i is the SGPA of the i th semester and C_i is the total number of credits in that semester.

c) The SGPA and CGPA shall be rounded off to 2 decimal points and reported in the transcripts.

Illustration of Computation of SGPA and CGPA and Format for Transcripts

a) Computation of SGPA and CGPA Illustration for SGPA

b) Illustration for CGPA

Semester-1	Semester-2	Semester-3	Semester-4	Semester-5	Semester-6
Credit: 20	Credit: 22	Credit: 25	Credit: 26	Credit: 26	Credit: 25
SGPA:6.9	SGPA:7.8	SGPA:5.6	SGPA:6.0	SGPA:6.3	SGPA:8.0

Thus, $CGPA = 20 \times 6.9 + 22 \times 7.8 + 25 \times 5.6 + 26 \times 6.0 + 26 \times 6.3 + 25 \times 8.0$

$$= 6.73 \text{ 144}$$

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21. CRITERION FOR CREDIT

- (a) In case a student secures minimum passing marks (50% and above) in a Theory / Practical paper, he / she will earn the assigned credit of that particular paper.
- (b) A student is eligible for the award of degree, if he / she earn minimum credits required for that particular programme with 50% in Aggregate.

22. AWARD OF THE DEGREE

A student shall be eligible for the award of the Degree of B. A. LL. B. and B.B.A. LL.B. 5 Year Integrated. Course after he/she has successfully completed all the prescribed courses in all the semesters and his or her character and conduct are found to be satisfactory during the course.

(iii) WITHDRAWAL OF DEGREE

A degree awarded by the University may be withdrawn if it is found at the later stage that the candidate has submitted any forged document or ineligible at the time of admission to the course.

24. SCHOLARSHIPS, AWARDS AND MEDALS

Students excelling in academics, co-curricular and extracurricular activities are felicitated through various awards and scholarships instituted by the University.

A candidate with highest CGPA would be declared Topper. In case of tie of CGPA, the student senior in age will be the topper. Gold, Silver and Bronze medal will be awarded on the basis of securing first three highest CGPA in the course concerned.

25. JURISDICTION

All disputes are subject to the jurisdiction at Kanpur.

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**CHOICE BASED CREDIT SYSTEM SYLLABI,
COURSES, SCHEME OF EXAMINATION & DETAILED
SYLLABUS**

FOR

B.B.A.LL.B 5 Years Integrated Program

For the Session 2021-22

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

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B.B.A.LL.B. (FIRST SEMESTER)

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 101	Microeconomics	4	-	-	4	40	60	100
2	Core subject	BBL 102	Business Communication	4	-	-	4	40	60	100
3	Core subject	BBL 103	Financial Accounting	4	-	-	4	40	60	100
4	Core subject	BBL 104	English-I	4	-	-	4	40	60	100
5	Core subject	BBL 105	Law of Contract-I	4	-	-	4	40	60	100
6	Core subject	BBL 106	Law of Torts	4	-	-	4	40	60	100
7	Ability Enhancement Compulsory Course (AECC)	EVS 001	Environmental Studies	4	-	-	4	40	60	100
8	Skill Enhancement Course	BBL 107	Advance Legal writing Skill-I	2	-	-	2	40	60	100
Total				30			30	320	480	800

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B.B.A.LL.B. SECOND SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 201	Business Organization	4	-	-	4	40	60	100
2	Core subject	BBL 202	Macro Economics	4	-	-	4	40	60	100
3	Core subject	BBL 203	Consumer Behavior	4	-	-	4	40	60	100
4	Core subject	BBL 204	English-II	4	-	-	4	40	60	100
5.	Core subject	BBL 205	Law of Contract-II	4	-	-	4	40	60	100
6	Core subject	BBL 206	Jurisprudence	4	-	-	4	40	60	100
7	Ability Enhancement Compulsory Course (AECC)	BBL 207	Professional Communication	4	-	-	4	40	60	100
8	Skill Enhancement Course	BBL 208	Advance Legal writing Skill-II	2	-	-	2	40	60	100
	Total			30			30	320	480	800

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B.B.A.LL.B. THIRD SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 301	Organizational behavior	4	-	-	4	40	60	100
2	Core subject	BBL 302	Marketing Management	4	-	-	4	40	60	100
3	Core subject	BBL 303	English-III	4	-	-	4	40	60	100
4	Core subject	BBL 304	Constitutional Law-I	4	-	-	4	40	60	100
5.	Core subject	BBL 305	Family Law-I	4	-	-	4	40	60	100
6	Core subject	BBL 306	Administrative Law	4	-	-	4	40	60	100
7.	Elective Paper -I	BBL 307	Entrepreneurship	4	-	-	4	40	60	100
		BBL 308	RIGHT TO INFORMATION ACT	4	-	-	4	40	60	100
8.	MOOC Course			4	-	-	4	40	60	100
Total							32	320	480	800

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B.B.A.LL.B. FOURTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 401	Human resources management	4	-	-	4	40	60	100
2	Core subject	BBL 402	Business Environment	4	-	-	4	40	60	100
3	Core subject	BBL 403	English-IV	4	-	-	4	40	60	100
4	Core subject	BBL 404	Constitutional Law-II	4	-	-	4	40	60	100
5.	Core subject	BBL 405	Family Law-II	4	-	-	4	40	60	100
6	Core subject	BBL 406	Company Law	4	-	-	4	40	60	100
7	Elective Pap-II	BAL 407	Law of Corporate Management and Governance	4	-	-	4	40	60	100
		BAL 408	Computer Application-I	4	-	-	4	40	60	100
Total				28			28	280	420	700

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B.B.A.LL.B. FIFTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 501	Corporate social responsibility and ethics	4	-	-	4	40	60	100
2	Core subject	BBL 502	Management Information System	4	-	-	4	40	60	100
3	Core subject	BBL 503	Public International Law	4	-	-	4	40	60	100
4	Core subject	BBL 504	Law of Crime	4	-	-	4	40	60	100
5.	Core subject	BBL 505	International Human Right	4	-	-	4	40	60	100
6	Core subject	BBL 506	Equity & Trust	4	-	-	4	40	60	100
7.	Elective Paper-III	BBL 507	Computer Application-II	4	-	-	4	40	60	100
		BBL 508	LEGISLATIVE DRAFTING	4	-	-	4	40	60	100
8.	MOOC Course			4	-	-	4	40	60	100
	Total						32	320	480	800

Signature: _____

1. *R.P. Mittal*

2. *Arjun*

3. *Abhi*

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B.B.A.LL.B. SIXTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 601	Law and Technology	4	-	-	4	40	60	100
2	Core subject	BBL 602	Management of Financial Institution	4	-	-	4	40	60	100
3	Core subject	BBL 603	Law of Property	4	-	-	4	40	60	100
4	Core subject	BBL 604	Law of Evidence	4	-	-	4	40	60	100
5.	Core subject	BBL 605	Code of Criminal Procedure	4	-	-	4	40	60	100
6	Core subject	BBL 606	Code of Civil Procedure	4	-	-	4	40	60	100
7.	Elective Paper-IV	BBL 607	Information Technology Law	4	-	-	4	40	60	100
		BBL 608	Marketing Research	4	-	-	4	40	60	100
8	Open elective course			3	-	-	3	40	60	100
Total							28	280	420	800

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B.B.A.LL.B. SEVENTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 701	Business Value and ethics	4	-	-	4	40	60	100
2	Core subject	BBL 702	Environmental Law	4	-	-	4	40	60	100
3	Core subject	BBL 703	Drafting pleading Conveyancing	4	-	-	4	40	60	100
4	Core subject	BBL 704	Professional Ethics & professional accounting System	4	-	-	4	40	60	100
5.	Core subject	BBL 705	Law of Taxation	4	-	-	4	40	60	100
6.	Elective Paper-V	BBL 706	Health Law	4	-	-	4	40	60	100
		BBL 707	LEGAL AID AND LEGAL LITERACY	4	-	-	4	40	60	100
7.	MOOC Course			4	-	-	4	40	60	100
8.	Open elective course			3	-	-	3	40	60	100
	Total			31			31	320	480	800

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B.B.A.LL.B. EIGHTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 801	Rural Marketing and service marketing	4	-	-	4	40	60	100
2	Core subject	BBL 802	Banking Law	4	-	-	4	40	60	100
3	Core subject	BBL 803	Alternative Dispute Resolution	4	-	-	4	40	60	100
4	Core subject	BBL 804	Intellectual Property Rights	4	-	-	4	40	60	100
5.	Core subject	BBL 805	Cyber Law	4	-	-	4	40	60	100
6.	Skill enhancement course	BBL 806	Media Law & Ethics	4	-	-	4	40	60	100
7	Elective Paper-VI	BBL 807	Corporate Social Responsibility and Ethics	4	-	-	4	40	60	100
		BBL 808	COPYRIGHT, TRADEMARK AND DESIGNS	4	-	-	4	40	60	100
8	Open elective course			3	-	-	3	40	60	100
Total				31			31	320	480	800

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B.B.A.LL.B. NINTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL 901	Competition Law	4	-	-	4	40	60	100
2	Core subject	BBL 902	Labour Law-I	4	-	-	4	40	60	100
3	Core subject	BBL 903	Moot Court & Internship	4	-	-	4	40	60	100
4	Core subject	BBL 904	Insurance Law	4	-	-	4	40	60	100
5.	Core subject	BBL 905	Interpretation of the Statutes	4	-	-	4	40	60	100
6.	Elective Paper-VII	BBL 906	Women and Law	4	-	-	4	40	60	100
		BBL 907	Comparative Public Law	4	-	-	4	40	60	100
7.	MOOC Course			4	-	-	4	40	60	100
8.	Open elective course			3	-	-	3	40	60	100
	Total			31			31	320	480	800

Signature:-

1. *R.K. Sharma*

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B.B.A.LL.B. TENTH SEMESTER

S.No	Core & Non core subject	Course Code	Title of the Paper	Hours per Week			Credits	Max Marks		Total
				L	T	P		I	E	
1	Core subject	BBL1001	Criminology and Penology	4	-	-	4	40	60	100
2	Core subject	BBL 1002	Labour Law-II	4	-	-	4	40	60	100
3	Core subject	BBL 1003	International Trade Law	4	-	-	4	40	60	100
4	Core subject	BBL1004	Election Law	4	-	-	4	40	60	100
5.	Core subject	BBL 1005	Medical Jurisprudence	4	-	-	4	40	60	100
6.	Elective Paper-VIII	BBL 1007	Research Methodology	4	-	-	4	40	60	100
		BBL 1008	Air and Space Law	4	-	-	4	40	60	100
7.	Open elective course			3	-	-	3	40	60	100
	Total			27			27	280	420	700

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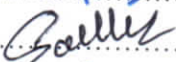




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FIRST SEMESTER

Signature:-

1. *RP*
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Paper- 1: BBL 101

Microeconomics

OBJECTIVE: The objective of this subject is to give understanding of the basic concepts and issues in business economics and their application in business decisions.

UNIT I

- Introduction to Business Economics and Fundamental concepts:
- Nature, Scope, Definitions of Business Economics,
- Difference between Business Economics and Economics,
- Contribution and Application of Business Economics to Business.
- Micro vs. Macro Economics;
- Market Forces and Equilibrium, Risk, Return and Profits

UNIT II

- Consumer Behavior and Demand Analysis
- Cardinal Utility Approach:
- Diminishing Marginal Utility,
- Law of Equi-Marginal Utility. Ordinal Utility Approach:
- Indifference Curves,
- Marginal Rate of Substitution,
- Budget Line and Consumer Equilibrium. Theory of Demand,
- Law of Demand,
- Concept of Measurement of Elasticity of Demand,
- Advertising Elasticity of Demand; Demand Forecasting: Need, Objectives and Methods (Brief)

Signature:-

1. *R.A. Singh*

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Unit III

- Theory of Production
- Meaning and Concept of Production,
- Factors of Production and Production function,
- Fixed and Variable Factors,
- Law of Variable Proportion (Short Run Production Analysis),

Unit IV

- Cost Analysis & Price Output Decisions:
- Concept of Cost, Cost Function,
- Short Run Cost,
- Long Run Cost,
- Economies and Diseconomies of Scale,
- Explicit Cost and Implicit Cost, Private and Social Cost.
- Pricing Under Perfect Competition, Pricing Under Monopoly,
- Control of Monopoly, Price Discrimination, Pricing Under Monopolistic Competition, Pricing Under Oligopoly

COURSE OUTCOMES:

CO1. Understanding of basic economics and difference of micro and macro economics with different authors

CO2. Examining the importance of demand and supply with demand forecasting & Illustrating consumer behavior with help of utility analysis and its properties

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CO3. Analyzing the producer's equilibrium and production, cost relations with its proportions

CO4. Understanding pricing policy with various market structures and its types.

TEXT BOOKS

1. Samuelson, P & Nordhaus, W. (2009) Economics, 18th Edition, McGraw Hill Education.
2. Dwivedi, D.N.(2008) Managerial Economics, 7th edition, Vikas Publishing House.

REFERENCE BOOKS

1. Kreps, D.(2009). Microeconomics for Managers, 1st edition, Viva Books Pvt. Ltd.
2. Peterson, L. and Jain (2006) Managerial Economics, 4th edition, Pearson Education.
3. Colander, D, C (2008) Economics, McGraw Hill Education

Signature:-

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Paper-2: BBL 102

Business Communication

OBJECTIVE: To develop the skills of the professional undergraduate students for proper self-expression, social communication, spoken English, correct pronunciation, voice modulation and business etiquettes.

UNIT-I

- How to Improve Command Over Spoken and Written English with Stress on Noun, Verb, Tense and Adjective.
- Sentence Errors, Punctuation, Vocabulary Building to Encourage the Individual to Communicate Effectively,
- Common Errors in Business Writing

UNIT-II

- Basic Forms of Communication, Process of Communication,
- Principles of Effective Business Communication,
- Media of Communication: Types of Communication
- Barriers of Communication (Practical exercise in communication)

UNIT-III

- Need, Functions and Kinds of Business letter writing
- Types of Letter Writing: Persuasive Letters,
- Request Letters, Sales Letters, Complaints and Adjustments;
- Departmental Communication: Meaning, Need and Types: Interview Letters, Promotion. Letters, Resignation Letters, News Letters, Circulars, Agenda, Notice,
- Office Memorandums, Office Orders, Press Release

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UNIT-IV

- Business Etiquettes and Public Speaking
- Business Manners, Body Language Gestures,
- Email and Net Etiquettes, Etiquette of the Written Word, Etiquettes on the Telephone, Handling Business Meetings; Introducing Characteristic, Model Speeches,
- Role Play on Selected Topics with Case Analysis and Real Life Experiences.

COURSE OUTCOMES:

CO1. Understanding the basic principle of communication, the importance of communication, and applying the concept in oral and written communication.

CO2. Understanding the importance of effective communication and applying the concept in overcoming barriers to communication

CO3. Applying the concept in reading, listening, and presentation skills and making an effective communication

CO4. Applying the concept for career advancement through presenting oneself in interviews and group discussions

TEXT BOOKS:

1. Boove, C.L., Thill, J.V., and Chaturvedi, M., (2009) Business Communication Today, Pearson Education.

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2. Murphy and Hildebrandt, (2008) Effective Business Communication, McGraw Hill Education.

REFERENCE BOOKS:

1. Lesikar, (2009), Business Communication: Making Connections in a Digital World, McGraw Hill Education.

2. McGraw, S. J., (2008) Basic Managerial Skills for All, 8th edition, Prentice Hall of India.

3. Wren & Martin, (2008), English Grammar and Composition, Sultan Chand & Son

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Paper-3 BBL 103

Financial Accounting

OBJECTIVE:The primary objective of the course is to familiarize the students with the basic accounting principles and techniques of preparing and presenting the accounts for user of accounting information.

UNIT I

- Accounting concepts,
- conventions and principles;
- Accounting Equation,
- International Accounting principles and standards;
- Objectives of Accounting, Matching of Indian Accounting Standards with International Accounting Standards.

UNIT II

- Double entry system of accounting
- journalizing of transactions;
- ledger posting and trial balance ,
- preparation of final accounts,
- Profit & Loss Account, Profit & Loss Appropriation account and Balance Sheet, Policies related with depreciation, inventory and intangible assets like copyright, trademark, patents and goodwill

UNIT III

- Ratio Analysis- solvency ratios,

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- profitability ratios, activity ratios,
- liquidity ratios, market capitalization ratios;
- Common Size Statement; Comparative Balance Sheet and Trend Analysis of manufacturing, service & banking organizations.

UNIT IV

- Concept of Gross and Net Working Capital,
- Preparation of Schedule of Changes in Working Capital,
- Preparation of Funds Flow Statement and its analysis.
- Cash Flow Statement: Various cash and non-cash transactions, flow of cash,
- Difference between cash flow and fund flow, preparation of Cash Flow Statement and its analysis.

COURSE OUTCOMES:

- CO1. Demonstrate a critical understanding of the Basics of Accounting and the importance of Double Entry Book Keeping
- CO2. Analyzing the various transactions, preparing Final Accounts and arriving at the net profits
- CO3. Understanding the various concepts like average due date and account current for calculating the debt payments and also reconciling the difference between cash book and pass book
- CO4. Understanding the role of wear and tear in machines and need for replacing the machinery at the appropriate time.

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REFERENCE BOOKS

1. Horngren, Sundem and Stratton. Introduction to Accounting Management, PHI
2. R.K, Lele, JawaharLal, Accounting Theory, Himalaya Publishing House
3. L.S. Porwaa Accounting Theory, Tata McGraw Hill
4. A.K. Vashisht, J.S Pasricha, Management Accounting, Unistar Books Pvt. Ltd.
5. S.P. Jain, K.L. Narang, Cost Accounting Principles and Practices, Kalyani Publishers
6. Bhattacharyya, John Dearden, Costing for Management, Vikas Publishing House”

Signature:-

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Paper-4: BBL 104

ENGLISH-I

OBJECTIVE: The Objective of this course is to develop a student capability to write and speak in English correctly.

UNIT – I:

- Tense and Composition
- Basic Transformations
 - Active/Passive
 - Negatives
 - Questions
- Simple, Complex and Compound Sentences
- Reported Speech
- Some Common errors

UNIT – II

- Reading Comprehension
- Comprehension of Legal Texts
- Paragraph and Precise writing
- Formal Correspondence
- Note Taking
- Drafting of Reports and Projects
- Abstracts

UNIT – III

- Audi Alterm Partem;

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- Delegatus Nonn Potest Delegare;
- Res Ipsa Lioquitur;
- Actus Non Facet Reum Nisi mens Sit Rea;
- Ignoratia facit Excusat Ignorantisa Juris
- Habeas corpus
- Impeachment,
- Judgment debtor, Jurisprudence,
- Privilege of Witness, Prosecution, Punishment,
- Void and Voidable

UNIT – IV:

- Common Hindi and Urdu words used in Courts
- Translation from Hindi to English and Vice Versa

COURSE OUTCOMES:

CO1. To know the basic concepts of governing good and fluent English.

CO2. To analyze the skills of reading comprehension and to draft and plead various plaints etc.

CO3. Making students aware about the legal terminologies as the initial phase of the law as a career involves the knowledge of these phrases

CO4. To know the various tactics of pleading and drafting in the court of law using English or Hindi as a medium.

TEXT BOOKS:

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1. Legal Language and Legal Writing – P.K. Mishra
2. English Grammar – Wren and Martin

REFERENCES:

1. Legal Language, Writing and General English – J.S. Singh

Signature:-

1. *R.K. Mishra*

2. *Wren and Martin*

3. *P.K. Mishra*

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Paper-5: BBL 105

Law of Contract - I

Objective: The objective of this paper is to make students familiar with various principles of contract formation enunciated in the Indian Contract Act, 1872.

UNIT I: FORMATION OF CONTRACT

- Agreement and contract : definition, elements and kinds
- Offer/Proposal: Definition, Communication, Revocation, General/Specific offer, Invitation of treat
- Acceptance: Definition, Communication, Revocation, Provisional acceptance, Tenders/Auctions
- Capacity of contract-meaning- incapacity arising out of status and mental defect minor's agreement, evaluation of minor's agreement

UNIT II: CONSIDERATION AND CAPACITY, VALIDITY,

- Free Consent
- Coercion, Undue influence, Misrepresentation, Fraud, Mistake
- Consideration: Definition, Essentials, Privity of Contract, Exception Section 2(d) 25
- Unlawful consideration and object
- Effect of void, voidable, valid, illegal, unlawful and uncertain agreement/contracts
- Void agreement- agreement without consideration, agreement restraint of marriage, agreement restraint of trade, agreement restraint of legal proceedings, uncertain agreement, wagering agreement.

UNIT III: DISCHARGE OF CONTRACTS, IMPOSSIBILITY OF PERFORMANCE

- Discharge of Contracts

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- Performance
- Time and Place of performance
- Agreement
- Impossibility of performance and frustration
- Breach: Anticipatory & Present
- Quasi contract (sec.68 to 72)

UNIT IV: REMEDIES AND QUASI CONTRACTS

- Remedies: Damages, Kinds, Remoteness etc., Injunction, Specific Performance, Quantum Meruit..
- Specific Relief Act: specific performance of contract, contract that can be specifically enforced, person against whom specific enforcement can be enforced, rescission and cancellation, injunction: meaning and kinds, declaratory orders.

COURSEOUTCOMES-

CO1. Know the context and rationale of basics of general contracts like proposal, offer, consideration, promise etc.

CO2. Exhibit an understanding of the legal concepts involved in such contracts.

CO3. Determine what rights and duties parties acquire under contracts and to Know the relation of such general contracts with our day to day commercial activities and their impact on the social and economic front.

CO4. Know the circumstances under which performance of such contracts is required or excused. And identify the situations that constitute breach of contract in such general contracts

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Signature 1: R. D. Singh
Signature 2: S. K. Singh
Signature 3: P. Singh
Signature 4: Abhi

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and the remedies available for breach.

Readings: The readings for the course are listed below. The first four are essential and are sufficient to meet the requirements of the course. Rest of the readings are recommended for an extensive study of the themes covered in the course.

1. Anson-Law of Contract (1998), Universal, Delhi
2. Pollock and Mulla-Indian Contract Act
3. Avtar Singh-Law of Contract, Eastern Book Co.(Lucknow)
4. Michael P. Furmston: Cheshire, Fifoot & Furmston's Law of Contract, Oxford University Press, London.
5. G. H. Treitel: The Law of Contract, Sweet & Maxwell, London.
6. H. G. Beale and Joseph Chitty: Chitty on Contracts: General Principles, Sweet & Maxwell, London
7. Stephen A. Smith, Atiyah's Introduction to the Law of Contract, Clarendon Law
8. Dr. R.K. Bangia: Contract, Allahabad Law Agency, Allahabad.
9. S.K.Kapoor- Samvidha Vidhi (Hindi)

Signature:-

1. *RA Sharma*
2. *Geetha*
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Paper-6: BBL 106

Law of Torts

OBJECTIVE: The course is to develop understanding of evolution of modern legal system in India. This course provides a general introduction to the law of torts with a particular focus on negligence, encompassing duty of care; breach and standard of care; causation and remoteness; damages; defences; and vicarious liability. A representative range of other torts are also considered, and may include trespass to the person, nuisance, trespass to land, trespass to goods, and defamation. At least one intentional tort will be considered. Remedies and defences to these torts are also explored.

UNIT I

- Nature and definition of law
- Development of law of tort
- Tort distinguished from contract, crime and breach of trust
- General conditions of liability in torts including mental element

UNIT II

- General defences- act of state, statutory authority, act of god, necessity, volenti non fit injuria, private defence and acts causing slight harm, Contributory negligence
- Strict liability and absolute liability
- Vicarious liability

UNIT III

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- Classification of torts- trespass, nuisance, defamation, liability for mis-statements, negligence, false imprisonment, malicious prosecution.
- Remedies- damages, injunction, specific restitution and remedies under constitution

UNIT IV

- **The Consumer Protection Act, 2019-** Consumer protection council, consumer dispute redressal agencies,
- **Motor Vehicle Act, 2019-** insurance of motor vehicle against third party risk, claim tribunals, offences, penalties and procedure.

COURSE Outcomes-

- CO1. Analyse the foundational principles of tort law.
- CO2. Apply tort law to complex problems using appropriate legal problem-solving techniques.
- CO3. Exercise judgement in the application of tort law to simulated client situations in an academic environment.
- CO4. Analyse the impact of tort law from a policy perspective.

Readings:

1. R.K Bangia; Law of Torts
2. Ratan Lal; Law of Torts
3. Winfield ; Law of Torts
4. B.K. Aggarwal; Consumer Protection Act
5. Salmond and Henston; Law of Torts

Reference Books-

Signature:-

1. *R.D. Bangia*
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3. *Paul*
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6. Rattan Lal and Dhiraj Lal ; Law of Torts
7. Avtar Singh; Law of Torts
8. UpendraBaxi and Thomas Paul (ed). ; Mass Disaster and Multi- national Liability.
9. The Consumer Protection Act, 2019: Bare Act.
10. Motor Vehicles Act, 1988: Bare Act

Signature:-

1. *R.D.*
2. *Abhishek*
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Paper 7- BBL 107

ADVANCE LEGAL WRITING SKILL-I

OBJECTIVE: This course will provide you with the opportunity to explore and know your written legal advocacy skills along with the various legal terminologies.

UNIT-I Civil Legal Terminology

- Civil Law: Meaning, Definition & Importance
- Civil Cases: Meaning, Definition & Importance
- Civil Court: Meaning, Definition & Role of Civil court
- Word Meaning: Void, Voidable, Valid, Legal, illegal, Enforceable, legitimate, illegitimate, Major, Minor.

UNIT- II Criminal Legal Terminology

- Criminal Law: Meaning, Definition & Importance
- Criminal law Cases: Meaning, Definition & Importance
- Criminal Court: Meaning, Definition & Role of Criminal court
- Word Meaning: Crime, criminal, Victim, Person, Suspected Person, accused person, Convicted person, Acquittal person, prosecuting officer, FIR, Legal Notice.


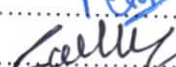
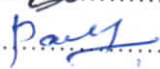

UNIT-III Moot Court & Internship

- Moot Court: Meaning, definition, Importance
- Role of moot court in legal education
- Internship: Meaning, definition, Importance
- Role of Internship in legal education

UNIT-IV PLEADING

- Complaint & Written Statement: Meaning, Definition,

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- Importance of Plaintiff & Written Statement
- Content of Plaintiff & Written Statement
- Amendment in Plaintiff & WS

COURSE Outcomes-

- CO1. To Understand and describe importance of Legal Language.
CO 2. Develop the Composition skills.
CO3. To provide the students with adequate experience to apply to legal rules.
CO4. To equip the students with sufficient knowledge of countries legal systems.

Textbooks:-

- Takwani C.K.- Civil procedure code
- Mishra S.N. - Indian Panel Code
- Agrawal Prof. Nomita- A Beginners path to moot court

Reference books-

- Mogha P.C.- The Law of Pleadings in India with precedents

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SECOND SEMESTR

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1. *R.A. Gupta*
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Paper-8 BBL 201 Business Organization

OBJECTIVE: The course aims to provide basic concepts and knowledge with regard to a business enterprise and its various functional areas.

UNIT I

- Concept, Nature and Scope of Business
- Concept of Business as a System; Business and Environment Interface; Business Objectives; Profit Maximization vs Social Responsibility of Business;
- Introduction to Business Ethics and Values.

UNIT II

- Entrepreneurship-Concept & Nature;
- Locations of Business Enterprise (Weber's Theory);
- Government Policy on Industrial Location.
- Forms of Business Organization: Sole Proprietorship, Joint Hindu Family Firm, Partnership firm, Joint Stock Company, Cooperative Organization;

UNIT III

- Small Business: Scope and role; Government Policies
- Government & Business Interface: Rationale
- Forms of Government and Business Interface.
- Types of Companies, Choice of form of organization; Promotion of a company – Stages in formation; documentation (MOA, AOA).

UNIT IV

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1. *R.P. Singh*
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- Concept and role of MNCs;
- Transactional Corporations (TNCs);
- International Business Risks.
- Business Combinations: Concept and causes of business combinations; Chambers of Commerce and Industry in India; FICCI, CII, ASSOCHAM, AIMO, etc.

COURSE OUTCOMES:

- **CO1.** To develop an understanding of the meaning and significance of marketing research for a business enterprise
- **CO2.** To learn a wide range of marketing research concepts toward building a broad foundation for strategic planning and marketing.
- **CO3.** To become familiar with the process of designing marketing research, and a variety of techniques for analyzing data for input to decision making about the direction and investments a business organization is considering.
- **CO4.** To underscore the complexity of developing a credible strategic and marketing plan as part of an organization's strategy, and appreciate

TEXT BOOKS

1. Robert; Lawrence, (2009) Modern Business Organization, McMillan India.
2. Tulsian, P. C., (2009) Business Organization & Management, 2nd edition, Pearson Education.

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REFERENCE BOOKS

1. Basu, C. R., (2010) Business Organization and Management, 1st Edition, McGraw Hill Education.
2. Gupta, C.B., (2010) Modern Business Organization and Management, DhanpatRai & Sons.
3. Agarwal, N. P., Tailor, R. K., (2008) Business Organization and Management, DhanpatRai& Sons.

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Paper-9: BBL 202

Macro Economics

OBJECTIVE: The objective of this paper is to develop the concepts on Macroeconomic variables, working of an economy, and how business decisions are affected with the influence of macro variables in business.

UNIT I

- Concepts of Macro Economics and National Income
- Determination: Definitions, Importance, Limitations of Macro-Economics,
- Macro-Economic Variables. Circular Flow of Income in Two, Three, Four Sector Economy, Relation between Leakages and Injections in Circular Flow;
- National Income: Concepts, Definition, Methods of Measurement, National Income in India, Problems in Measurement of National Income & Precautions in Estimation of National Income.

UNIT II

- Macro-Economic Framework:
- Theory of Full Employment and Income: Classical, Modern(Keynesian) Approach, Consumption Function, Relationship between Saving and Consumption; Investment function,
- Concept of Marginal Efficiency of Capital and Marginal

UNIT III

- Analysis of Money Supply and Inflation: Functions and Forms of Money,
- Demand for Money - Classical, Keynesian and Friedmanian Approach,
- Measures of Money Supply, Quantity Theory of Money,

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- Inflation- Types, Causes, Impact and Remedies

UNIT IV

- Equilibrium of Product and Money Market:
- Introduction to IS-LM Model, Equilibrium- Product Market and Money Market, Monetary Policy, Fiscal Policy

COURSE OUTCOMES

- **CO1.** Understanding of basic economics and difference of micro and macro economics with different authors
- **CO2.** Examining the importance of demand and supply with demand forecasting
- **CO3.** Illustrating consumer behavior with help of utility analysis and its properties
- **CO4.** Analyzing the producer's equilibrium and production, cost relations with its proportions

TEXT BOOKS

1. Soga, Erol, (2008) Macro Economics, 1st edition, Pearson Education.
2. Agarwal, ((2010)) Macroeconomics Theory and Policy, 1st edition, Pearson Education.

REFERENCE BOOKS:

1. Dwivedi, D. N., ((2005)) Macro Economics, McGraw Hill Education.
2. Mishra, S. K. and Puri, V. K., ((2003)), Modern Macro-Economic Theory, Himalaya PublishingHouse.
3. Shapiro, E., ((2003)) Macro-Economic Analysis, McGraw Hill Education.
4. Hirschey, Mark, (2009) Fundamentals of Managerial Economics, 9th edition, CengageCOURSE.

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Paper-10; BBL-203 CONSUMER BEHAVIOR

Objective: Objective of this course on Consumer Behavior is to present a comprehensive coverage of the subject with examples from the Indian Scenario. This course also challenges students to understand the complexities of consumer needs

UNIT I

- Introduction to Consumer Behavior
- Scope and Relevance of Consumer Behavior Studies;
- Basic Model of Consumer Behavior: Buying Decision Process-
- Problem Recognition; Information Search,
- Alternative Evaluation-Decision Rules- and Selection, Outlet Selection and Purchase, Post Purchase Behavior and Customer Satisfaction,
- Role of Involvement; Types of Buying Behaviour

UNIT II

- Individual Determinants of Consumer Behavior:
- Motivation; Attention, Perception and Consumer Imagery;
- Learning and Memory; Personality and Self Concept;
- Consumer Attitudes – Formation and Change; Consumer Values and Lifestyles

UNIT III

- External Determinants of Consumer Behavior
- Influence of Culture and Subculture; Social Class; Reference Groups and Family Influences.

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UNIT IV

- Diffusion of Innovation,
- Models of Consumer Behavior;
- Researching Consumer Behavior;
- Online Consumer Behavior

COURSE OUTCOMES-

- CO1. Establish the relevance of **consumer behaviour** theories and concepts to marketing decisions.
- CO2. Implement appropriate combinations of theories and concepts.
- CO3. Recognise social and ethical implications of marketing actions on **consumer behaviour**.
- CO4. Use most appropriate techniques to apply market solutions.

TEXT BOOKS

1. Batra Myers and Aker - Advertising Management (Pearson/ Prentice Hall, 5th Ed.)
2. Loudon D.L. and Bitta Della - Consumer Behaviour (Tata Mc Graw Hill, 4th Ed.)

REFERENCE BOOKS

1. Schiffman Leon G. and Kanuk Leslie Lazar - Consumer Behaviour (Pearson/ Prentice Hall, 9th Ed.)
2. Belch MA and Belch GE - Advertising and Promotion- An Integrated Marketing Communication Perspective (Tata Mc Graw Hill, 6th Ed.)

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3. Clow and Baack - Integrated Advertising, Promotion and Marketing Communication.
(Pearson Education,
4. Semenik Richard J - Promotion & Integrated Marketing Communications (Thomson,
2004)

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1. *R.A. Singh*
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Paper-11: BBL 204

ENGLISH -II

OBJECTIVE: This course will focus on enhancement of their thoughts, ideas and vision for practical application in their professional life. Combined with communication skills, the paper will help in developing critical and analytical skills among the students.


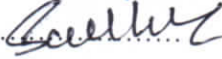


UNIT-I: LEGAL ESSAYS

- Public Interest litigation,
- New pattern of legal education
- India and Parliamentary Ethics
- Uniform civil code
- Election Reforms
- Judicial Activism
- Parliamentary System in India
- Fundamental Duties
- Globalization and its impact.
- Computer and Law

UNIT-II: LANGUAGE, COMMUNICATION AND LAW

- Meaning and Communication Approaches
- Types, Directions and Challenges
- Formal & Informal Communication
- Barriers to Communication
- Culture and Language Sensitivity
- Non-verbal Communication: Importance,

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UNIT-III: LEGAL COMMUNICATION

- Legal Communication
- Mooting
- Reading and Analysis of Writings by Eminent Jurists (Cases, Petitions and Judgements)

UNIT-IV: LITERATURE AND LAW INTRODUCTION TO LAW AND SIGNIFICANCE OF LEGAL LANGUAGE;

- Source Of Law; Legislation, Customs, Judicial Presidents
- Classification Of Law; Municipal Law, International Law, Civil and Criminal Law, Personal Law, Property Law, Law of Contract, Law of Torts, Law of Succession, Public Law and Private Law, Substantial Law and Procedural Law

COURSE OUTCOMES-

CO1. Students will interpret texts with attention to ambiguity, complexity, and aesthetic value, Writing Process, Genre and Rhetorical Situation.

CO2. Students will deploy ideas from works of criticism and theory in their own reading and writing.



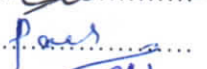

CO3. Students will identify topics and formulate questions, identify appropriate methods and sources for research, and engage ethically with sources.

CO4. students will participate in critical conversations and prepare, organize, and deliver their work to the public.

Suggested Readings:

1. Nesfield, J.C: English Grammar Composition and Usage.
2. Fiti Kides, T, J.: Common Mistakes in English.
3. Allen, W.S.: Living English Structure.

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Paper- 12: BBL-205

Law of Contract II

OBJECTIVE: This paper is to impart knowledge various special contract, law of agency and partnership and specific reliefs. This course is designed to introduce the students to some of the specific contracts that are pervasive and play a significant role in the day to day commercial transactions besides the law that governs them. Such specific contracts range from contracts of Indemnity and Guarantee to Bailment and Pledge and to Agency. The focus of the course would be to ingrain in the students a critical understanding of the context and importance of such contracts from an economic, social and legal perspective. The primary literature that the course uses includes Indian Contract Act, 1872, judgements of the courts in India, United Kingdom and United States of America, other relevant legal material and authoritative scholarship.

UNIT-I: INDEMNITY AND GUARANTEE (SEC.124-147)



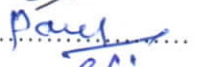

- Indemnity & Guarantee-the Concept, Definition, Methods Commencement of liability of the indemnifier Nature of indemnity clauses Distinction between indemnity and Guarantee Right/Duties of Indemnifier, Indemnified and Surety Discharge of Surety's liability. Kinds of Guarantee

UNIT-II: BAILMENT, PLEDGE AND AGENCY

- Meaning and Distinction
- Rights and Duties of Bailor and Bailee, Pawnor/Pawnee Lien Termination of Bailment
- Commercial utility of pledge transactions Definitions of Agent and Principal Essentials of relationship of agency Creation of agency: by agreement, ratification and law Relation of principal/agent, subagent and substituted agent Termination of agency

UNIT III:

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- Sale of Goods Act, 1930 : concept of sale as a contract, essential of contract of sale, the rule of caveat emptor, warranty, delivery of goods, unpaid seller and his rights.

UNIT IV

- Indian Partnership Act, 1932: nature of partnership definition, distinct between partnership and private limited company, mutual relationship between partners, authority of partners, admission of partners, outgoing of partners, registration of partnership, dissolution of partnership.

COURSE Outcomes-

- CO1. Know the context and rationale of specific contracts of Indemnity, Guarantee, Bailment, Pledge and Agency.
- CO2. Identify the principles and doctrines that guide such contracts.
- CO 3. Exhibit an understanding of the legal concepts involved in such contracts.
- CO4. Determine what rights and duties parties acquire under such contract and to Know the relation such specific contracts have with our day to day commercial activities and their impact on the social and economic front.


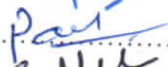
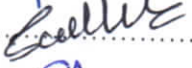

Text Books

Mercantile Law; Avtar Singh

Suggested Readings:

1. Mulla, D.F : Indian Contract Act.
2. Bangia, R.K. : Indian contract Act-II.
3. Avtar Singh : Law of Contract
4. Pollock and Mulla : Indian contract and Specific Relief Act
5. Anson : Law of Contract

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Paper-13; BBL-206

JURISPRUDENCE

OBJECTIVE: The course aims at developing an analytical approach to understand the nature of law, development of law and working of a legal system in different dimensions with reference to popular legal theorists

UNIT – I

- Nature and scope of Jurisprudence
- Need for study of Jurisprudence
- Linkage between Jurisprudence and other sciences

UNIT – II

- Natural Law with Indian Perspective
- Analytical Positivism, Pure Theory, Legal Realism
- Historical Jurisprudence
- Sociological Jurisprudence with Indian Perspective

UNIT – III

- Administration of Justice: Civil and Criminal Justice System.
- Sources of law: legislation, precedent, custom
- Legal rights: characteristics, kinds of legal rights
-

UNIT – IV

- Ownership and possession
- Person: meaning of personality, legal person, legal status of dead person, unborn person, corporation

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- Property: concept and kind of property
- Obligation

COURSE OUTCOMES-

- CO1. Demonstrate an advanced and integrated understanding of the political, social, historical, philosophical, and economic context of law.
- CO 2. Engage in identification, articulation and critical evaluation of legal theory and the implications for policy.
- CO 3. Critically analyze and research complex problems relating to law and legal theory and make reasoned and appropriate choices amongst alternatives.
- CO4. To make students aware with the legal philosophies and their origin which are useful in our day to day life.

BOOKS

1. Boderheimer-Jurisprudence-The Philosophy & Method of Law (1996) Universal, Delhi
2. R.W.M. Dias-Jurisprudence (1994) Indian Reprint-Adithya Books, Delhi
3. Fitzgerald-Salmond on Jurisprudence (1999), Tripathi, Bombay
4. Dhyani SN-Jurisprudence-A Study of Indian Legal Theory

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Paper 15 BBL 207

Modern Indian Language

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Paper 15- BBL 208

ADVANCE LEGAL WRITING SKILL-II

OBJECTIVE: This course will provide you with the opportunity to explore and hone your written legal advocacy skills

UNIT-I : LEGAL REASONING AND JUDICIAL PROCESS

- Meaning of Judicial Process
- Judicial discretion how do judges exercise it
- Legal reasoning
- Doctrine of Precedent and rules of Precedent

UNIT-II: CIVIL APPLICATION

- Legal notice: Meaning, Definition, Importance
- Deed : Contract Deed, Sale Deed, Gift deed,
- Affidavit: Meaning, Definition, Importance
- Summon: Meaning, Definition, Importance

UNIT-III: CRIMINAL APPLICATION

- Complaint: Meaning, Definition, Importance
- FIR: Meaning, Definition, Importance
- Warrant: Meaning, Definition, Importance
- Bail: Meaning, Definition, Importance

UNIT-IV: ESSAY ON THE TOPIC RELATED WITH LAW.

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- Drafting a legal notice, statutory notice and replies.
- Critical Analysis of decided cases as mentioned below
- Bail Application Writing

COURSE OUCOMES-

- CO1. The general rules and principles of drafting legal documents
- CO2. Learn how to structure a commercial contract
- CO3. Analysing issues in contracts and negotiating terms of the contract
- CO4. Learn how to draft notices and pleadings

References:-

- Takwani C.K.- Civil procedure code
- Mishra S.N. - Indian Panel Code
- Agrawal Prof. Nomita- A Beginners path to moot court
- Mogha P.C.- The Law of Pleadings in India with precedents

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THIRD SEMESTER

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Paper—16 BBL-301 Organizational Behavior

OBJECTIVE:The course aims to provide an understanding of basic concepts, theories and techniques in the field of human behaviour at the individual, group and organizational levels in the changing global scenario. The course must be taught using case study method.

UNIT I

- Concept and nature of Organizational behavior
- Contributing disciplines to the field of O.B
- O.B. Models; need to understand human behavior; challenges and opportunities

UNIT II

- Individual and interpersonal behaviour: biographical characteristics; ability; values; attitudes: formation; theories; organization related attitude;
- Relationship between attitude and behavior; personality: determinants and traits; emotions; learning;
- Theories and reinforcement schedules; perception: process and errors; interpersonal behaviour: Johari Window; Transactional Analysis: ego states; types of transactions; life positions; applications of TA

UNIT III

- Group behavior and team development: concept of group and group dynamics
- Types of groups; formal and informal groups
- Stages of group development

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- Theories of group formation; group norms, group cohesiveness; group think and group shift; group decision making; inter group behaviour; concept of team Vs. group; types of teams; building and managing effective teams

UNIT IV

- Organization culture and conflict management:
- organizational culture; concept; functions; socialization; creating and sustaining culture; Managing conflict; sources ;types; process and resolution of conflict; managing change; resistance to change; planned change; managing across cultures; empowerment and participation.

COURSE OUTCOMES

- CO1. Analyze personal and environmental factors that influence consumer decisions. Understand the processes used when individuals, group or organizations make buying decisions.
- CO2. Understand how and why marketers craft particular messages to appeal to consumers and
- CO3. to understand the strategic importance of this process for businesses.
- CO4. Understand the interrelationship with other functional areas of business as a part of the management process.

Text Books

1. Robbins, S.P. and Sanghi, S., (2009), Organizational Behaviour; 13th edition, Pearson Education.

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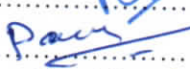
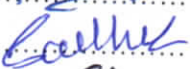



2. Singh, Kavita, (2010), Organizational Behaviour: Text and Cases, 1st edition, Pearson Education.

Reference Books

1. Luthans, Fred, (2008), Organizational Behavior, 11th Edition, McGraw Hill Education.
2. Mirza, S., (2003), Organizational Behavior, 1st Edition, McGraw Hill Education.
3. McShane, Steven, Von, Glinow and Sharma, Radha, (2008), Organizational Behaviour, 4th Edition, McGraw Hill Education.
4. Kinicki, Angelo and Kreitner, Robert, (2005), Organizational Behaviour, 2nd Edition, McGraw Hill Education

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Paper-17 BBL-302

MARKETING MANAGEMENT

Objective: The objective of this paper is to identify the foundation terms and concepts that are commonly used in marketing. It also identifies the essential elements for effective marketing practice. This course will give complete relationship between marketing and other management functions.

UNIT I

- Introduction to Marketing: nature; scope of marketing
- Importance of marketing;
- Basic concepts; marketing environment;
- Market segmentation; targeting and positioning.

UNIT II

- Product: product levels; product mix; product strategy;
- Product innovation and diffusion; product development;
- Product lifecycle and product mix; pricing decisions: designing pricing strategies and programs; pricing techniques

UNIT III

- Place: meaning & importance;
- Types of channels; channels strategies;
- Designing and managing marketing channel; managing retailing; physical distribution; Marketing logistics and supply chain management.

UNIT IV

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- Promotion: promotion mix; push vs. pull strategy;
- Promotional objectives; advertising: meaning and importance; types;
- Media decisions; promotion mix; personal selling: nature; importance and process; sales Promotion: purpose and types; publicity and public relations: definition; importance and methods.

COURSE OUTCOMES

- **CO 1.** Understanding the principles of marketing, outlined in marketing environmental study.
- **CO2.** Enabling the importance of buyer behavior and market segmentation.
- **CO3.** Illustrating product, product mix and production life cycle for developing marketing skills.
- **CO4.** Analyzing the pricing and physical distribution systems to enhancing marketing knowledge.

Text Books

1. Kotler, Armstrong, Agnihotri and Haque, (2010), Principles of Marketing- A South Asian Perspective, 13th edition, Pearson Education
2. Ramaswamy and Namkumar, S., (2009), Marketing Management Global Perspective: Indian Context, McMillan, Delhi

References Books

1. Saxena, Rajan, (2008), Marketing Management, 3rd edition, McGraw Hill Education.

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2. Kumar, Arun and Meenakshi, N., (2009), Marketing Management, Vikas Publishing House.
3. Russel, Winer, (2007), Marketing Management, 3rd edition, Pearson Education.
4. Kotler, KoshiJha, (2009), Marketing Management, 13th edition, Pearson Education

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Paper-18; BAL-303

ENGLISH-III

Unit-I;

- Legal Terms-Meaning and usage Plaintiff, Defendant,
- Petition, Alimony, Maintenance, Bigamy, Judicial Separation, Adoption,
- Tort, Libel, Homicide, Suicide,
- Lease, Mortgage, Eviction, Tenancy, Void, Ultra Vires,
- Mandamus, Deed, Legitimate, Illegitimate

Unit-II;

- Jurisprudence, Parole, Alibi, Forgery, Prima facie, Subjudice, Status quo,
- Bonafide, Malafide, Exparte, Exofficio, Inter alia, Defacto, Dejure, Indemnity, Sine-die,
- Assault, null, Omission, Overdraw, Patent, Pre-emption Rebuttal, Suffrage

Unit-III;

- Legal Maxims, Idioms, One word substitution, some common error.

Unit-IV

- Sources of Law, Distinction between civil and criminal law,
- Law and Custom, Law and morals, Law of crimes and Law of Torts,
- Substantive law and procedural law,

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- Public Law and private law, Law of contract and Law of torts, Law and fact, Law and equity.

COURSE OUTCOMES-

- CO1. The general rules and principles of drafting legal documents
CO2. Learn how to structure a commercial contract
CO3. Analysing issues in contracts and negotiating terms of the contract
CO4. Learn how to draft notices and pleadings.

Suggested Readings:

1. Nesfield, J.C: English Grammar Composition and Usage.
2. Fiti Kides, T, J.: Common Mistakes in English.
3. Allen, W.S.: Living English Structure.”

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Paper- 19: BAL-304

Constitutional law – I

OBJECTIVE: The objective of this paper is to provide understanding of basic concepts of Indian Constitution and various organs created by the constitution including their functions.

UNIT – I

- Salient features of the Indian Constitution.
- Nature of the Constitution of India
- Preamble
- Definition of State (Art. 12)
- Doctrines of Ultra-vires, severability, eclipse, waiver (Art, 13)

UNIT-II

- Right to equality (Art. 14-18)
- Right to freedom under Article 19
- Protection in respect of Conviction (Article 20): Ex-post-facto law; Double jeopardy; Self-incrimination;

UNIT – III

- Right of Life and Personal Liberty (Act. 21)
- Right to Education(Article 21A)
- Protection in respect of arrest and detention
- Right against exploitation (Articles 23, 24)
- Right to freedom of religion (Articles 25-28)
- Cultural and Education Rights (Articles 29-30)

UNIT – IV

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- Directive Principles of State Policy: direction for social change
- Fundamental rights and Directive inter relationship and judicial balancing
- Fundamental duties
- Enforcement of Fundamental Right, Writ Jurisdiction of the Supreme Court and High Court (Article 32, 226)

Course Outcomes:

- CO 1. To create and set up a basic philosophical tenets of Indian Constitutional Law
- CO2. To instill not just a bare understanding of but a perspective on constitutional developments in Indian Constitutional Law.
- CO3. To understand the system of Government and the fundamental principles governing its organization.
- CO4. To understand the detailed analysis of fundamental freedoms guaranteed under the Indian Constitution.

SUGGESTED READINGS:

1. Austin Granville: Constitution of India: Cornerstone of a Nation; and Working A Democratic constitution
2. NarenderKumar : Constitutional Law of India.
3. Basu D. D : Shorter Constitution of India
4. Jain, M.P.: Constitutional Law of India,
5. Seervai, H.M. : Constitutional Law of India, Vols. I-III
6. Shukla, V.N. : Constitutional of India (ed. M.P.Singh)
7. B.R. Sharma : Constitutional Law and judicial Activism
8. M.C. Jain Kagzi : The constitution of India
9. B. Shiva Rao: The Framing of India's Constitution

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Paper-20: BBL-305

Family Law-I

OBJECTIVE: The objective of the paper is to apprise the students with the laws relating to family matters applicable to different communities in India.

UNIT – I

- Who is a Hindu, Sources of Hindu law, schools of Hindu law.
- Hindu Marriages: essentials of valid marriage, void marriage, voidable marriage
- Concept and grounds for matrimonial reliefs Restitution of conjugal rights,
- Nullity of marriage
- Divorce
- Judicial separation
- Legitimacy of children-legal status of children born of void and voidable marriages

UNIT – II The Hindu Adoptions and Maintenance Act, 1956

- Concept of Adoption,
- Who may take and give in adoptions, ceremonies of adoption,
- effect of adoption,
- Relationship of the adopted child,
- concept of maintenance,
- maintenance as a personal obligation to wife, Children, aged or infirm parents, maintenance of dependents, maintenance of joint family members,
- quantum of maintenance as charge on property,
- Alteration of maintenance.

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UNIT – III The Hindu Minority and Guardianship Act, 1956

- Guardianship of the person – Natural, testamentary, and de facto guardians,
- Guardianship of minor's property, rights, powers and liabilities of guardian.
- Removal of guardian

UNIT – IV

- Sources of muslim law
- Schools of muslim law
- Marriage- concept of marriage
- Kinds of marriage
- Classification of marriage
- Formal validity
- Essential validity
- Degrees of prohibited degree relationship
- Dower or mahr
- Dissolution of marriage and matrimonial reliefs Talak ,
- acknowledgement of Paternity
- Maintenance of Muslim Women
- The Muslim Women's (Protection of Right on Divorce) Act, 1986,
- Dissolution of Muslim Marriage Act, 1939
- The Muslim Women (Protection of Rights on Marriage) Act,2019

COURSE OUTCOMES-

CO1.Students studying family law learn about concepts like Succession, Inheritance

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CO2. Family law examines and compares personal laws

CO4. Students studying family law learn about basic concepts like marriage, divorce, parental custody, domestic abuse and children's rights.

CO5. Family law examines historical and social contexts that have influenced the modern definition and regulation of families

Suggested Readings:

- Mulla : D.N. Hindu Law
- Paras Diwan : Modern Hindu Law
- Paras Diwan : Muslim Law in Modern India.
- Fyzee : Outlines of Mohammedan Law
- Derrett, IDM : Introduction to Modern Hindu Law
- The Hindu Marriage Act 1955 : Bare Act
- The Hindu Adoptions and Maintenance Act, 1956 : Bare Act
- The Hindu Minority and Guardianship Act, 1956 : Bare Act
- The Muslim Women's (Protection of Right on Divorce) Act, 1986 : Bare Act
- Dissolution of Muslim Marriage Act, 1939 : Bare Act
- Mohd. Ahmed Khan vs. Shah Bano Begam, AIR 1985 SC 945

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Paper-21; BBL-306

Administrative Law

OBJECTIVE: The purpose of this paper is make students aware of various aspects of administrativelaw including quasi-legislative, quasi-judicial and other ministerial functions of administration and control thereof.

UNIT I

- Definition, Nature and Scope of Administrative Law, Conceptual growth and Development of administrative Law
- Rule of Law: Applicability of Rule of Law in India
- Separation of Powers
- Administrative discretion: Meaning, Need, and Judicial Control

UNIT II:

- Legislative Power of Administration: Necessity, Merits and Demerits,
- Delegated Legislation-Meaning
- Constitutionality of Delegated Legislation;
- Legislative and Judicial Control of delegated Legislation

UNIT III:

- Principles of Natural Justice and their Exceptions Rule against Bias, Concept of Fair hearing
- Judicial review of administrative action through writs;
- Judicial control through suits for damages, injunction and declaration

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- Administrative Tribunals: Need and reasons for their growth, characteristics, jurisdiction and procedure of administrative Tribunals.

UNIT IV:

- Government Privilege to withhold evidence in public interest
- Liability of the administration: Contractual liability, tortuous liability.
- Public Undertakings, their necessity and Liabilities, governmental Control, Parliament Control, Judicial Control
- Ombudsman: Lokpal and Lokayukta
- Right to information ACT, 2005 (S.1-S.20)

COURSE OUTCOMES-

CO1. Administrative law is mainly a judge-made law and has secured its present features through a Myriad of judicial decisions.

CO2. A student got a deep knowledge of the operation and changing phenomena of these standards from a comparative angle.


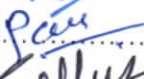
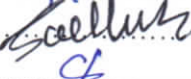

CO3. The ever increasing number of delegated legislation in the form of rules, regulations, circulars and general orders has the characteristics of law, which though framed by administration, impose burden on the rights of citizens.

CO4. Analyze the scope of review of delegated legislation and the limitations on the judicial review of administrative action, the Principles of Natural Justice also have studied in detail in this course.

Books

1. Wade, Administrative Law (VII Ed.) Indian Print, Universal
2. M.P.Jain, Principles of Administrative Law, Universal Delhi
3. S.P.Sathe, Administrative Law, Butterworths, Delhi
4. C.K.Thakkar, Administrative Law, Eastern Book Co.
5. Jain and Jain: Principles of Administrative law.

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6. I. P. Massey: Administrative law
7. Kesari, U.P.D: Lectures on Administrative Law, 15th Ed, 2005
8. Stott, David & Felix Alexandra: Principles of Administrative

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Elective Paper

Paper-22; BBL-307

Entrepreneurship

Objective: The course aims to acquaint the students with challenges of starting new ventures and enable them to investigate, understand and internalize the process of setting up a business

Course Contents

UNIT -I

- Entrepreneurship: Concept, knowledge and skills requirement;
- Characteristic of successful entrepreneurs;
- Role of entrepreneurship in economic development;
- Entrepreneurship process; factors impacting emergence of entrepreneurship;
- managerial vs. entrepreneurial approach and emergence of entrepreneurship.

UNIT -II

- Starting the venture: generating business idea – sources of new ideas,
- methods of generating ideas, creative problem solving,
- opportunity recognition; environmental scanning, competitor and industry analysis;
- feasibility study – market feasibility, technical/operational feasibility, financial feasibility;
- drawing business plan; preparing project report; presenting business plan to investors.

UNIT -III

- Functional plans: marketing plan – marketing research for the new venture,
- steps in preparing marketing plan, contingency planning;
- organizational plan – form of ownership.

UNIT -IV

- Sources of finance: debt or equity financing, commercial banks, venture capital;

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- financial institutions supporting entrepreneurs;
- legal issues – intellectual property rights patents, trademarks, copy rights, trade secrets, licensing;
- franchising.(NABARD ,SIDBI ,MUDRA Banks etc)

COURSE OUTCOMES:

- COs.1. Identify the elements of success of entrepreneurial ventures,
- COs2. Consider the legal and financial conditions for starting a business venture,
- COs 3. Valuate the effectiveness of different entrepreneurial strategies,and explain the importance of marketing and management in small businesses venture
- COs4. Specify the basic sources of finance as bank, franchisee etc and also develop understanding about legal issues.

TEXT BOOKS

1. Hisrich, Robert D., Michael Peters and Dean Shepherded, Entrepreneurship, Tata McGraw Hill, ND
2. Barringer, Brace R., and R., Duane Ireland, Entrepreneurship, Pearson Prentice Hall, New Jersey (USA).
3. Lall, Madhurima, and ShikhaSahai, Entrepreneurship, Excel Book, New Delhi.
4. Charantimath, Poornima, Entrepreneurship Development and Small Business Enterprises, Pearson Education, New Delhi.

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1. *R.P. Gupta*
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Elective Paper

Paper-22; BBL 308

Right to Information Act

Objective: To understand the right to information act 2005 and its related acts.

UNIT I

Right to Information before Right to Information Act, 2005- Significance in democracy- Constitutional basis- Supreme Court on right to information.

UNIT II

RTI Act- Definitions- Right to information- obligations of public authorities.

UNIT III

Central information commission- State information commission- Powers and functions of information commissions- Appeals- Penalties.

UNIT IV

Other related laws – The Official Secrets Act, 1923- The Public Records Act, 1993- The Public Records Rules, 1997- The Fire 1952- The Commission of Inquiry (Central) Rules, 1972.

Best practices- A study of decisions rendered by state commissions and central Commission in the following areas of – Police, Revenue, PWD, Irrigation, Secretariat, BSNL, Posts and Telegraphs, Scheduled Banks, CPWD, Income Tax Department, Central Excise Department, Local Authorities.

PRESCRIBED BOOKS: DESCRIBED BOOKS:

1. J.H. Barowalia- Commentary on the right to Information Act.
2. J.N. Barowalia- Commentary on the Right to Information Act.
3. S.V. Joga Rao- Law Relating to Right to Information, vol. I.

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FOURTH SEMESTER

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Paper23; BBL-401

Human Resource Management

Objective: The objective of the course is to familiarize students with the different aspects of managing Human Resources in the organization through the phases of acquisition, development and retention.

UNIT I

- Introduction: concept, nature, scope, objectives and importance of HRM;
- Evolution of HRM; challenges of HRM; personnel management v/s HRM; strategies for the New Millennium:
- Role of HRM in strategic management; human capital; emotional quotient; mentoring;

UNIT II

- Acquisition of Human Resources: HR Planning; Job Analysis
- Job Description and Job Specification; Recruitment – sources and process;
- Selection Process – tests and interviews; placement and induction;
- Job Changes – transfers, promotions/demotions, separations

UNIT III

- Training and Development: concept and importance of training;
- Types of training; methods of training; design of training program; E
- Evaluation of training effectiveness; executive development – process and techniques; career planning and development

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UNIT IV

- Compensation and Maintenance: compensation: job evaluation – concept, process and significance;
- Components of employee remuneration – base and supplementary; Performance and
- Potential Appraisal – concept and objectives; traditional and modern methods; limitations of
- Performance Appraisal Methods; 360 Degree Feedback Technique; Maintenance: Overview of
- Employee Welfare; Health and Safety; Social Security

COURSE OUTCOMES

- CO1 Demonstrate an understanding of Human Resources and varied applications.
- CO2. Ability to implement Human Resource Planning. Explore Recruitment methods and arrive at best fits.
- CO3. Analyzing the training needs and effectively use an appropriate technique.
- CO4. Explore and identify appraisal method and audit for continuous improvement

TEXT BOOKS

1. Aswathappa, K., (2010), Human Resource Management, McGraw Hill Education.
2. DeCenzo, D. A. and Robbins, S.P. (2007), Fundamentals of Human Resource Management, 9th edition, John Wiley.

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REFERENCE BOOKS

1. Durai, Praveen, (2010), Human Resource Management, Pearson Education.
 2. Monappa, A. and Saiyadain, M., (2001), Personnel Management, McGraw-Hill Education.
 3. Dessler, Gary, (2004) Human Resource Management, Pearson Education.
- Jyothi, P. and Venkatesh, D.N, (2006), Human Resource Management, Oxford Higher Education

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Paper 24; BBL-402

Business Environment

OBJECTIVE: The basic objective of this course is to familiarize the students with the nature and dimensions of evolving business environment in India to influence managerial decisions.

UNIT I

- An Overview of Business Environment:
- Type of Environment-Internal, External, Micro and Macro Environment,
- Competitive Structure of Industries, Environmental Analysis and Strategic Management, Managing Diversity, Scope of Business, Characteristics of Business,
- Objectives and the Uses of Study, Process and Limitations of Environmental Analysis

UNIT II

- Economic Environment: Nature of Economic Environment,
- Economic, Nature and Structure of the Economy, Monetary and Fiscal Policies,
- Competition Act, 2000

UNIT III

- Socio-Cultural Environment: Nature and Impact of Culture on Business, Culture and Globalization,
- Social Responsibilities of Business, Business and Society, Social Audit, Business Ethics and Corporate Governance;

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- Political Environment: Functions of State, Economic Roles of Government, Government and Legal Environment,
- The Constitutional Environment, Rationale and Extent of State Intervention

UNIT IV

- Natural and Technological Environment: Innovation,
- Technological Leadership and Followership,
- Sources of Technological Dynamics, Technology Transfer,
- Management of Technology, Features and Impact of Technology


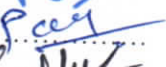
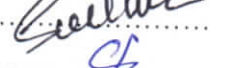

COURSE OUTCOMES

- **CO1.** Analyse the environment of a business from legal and regulatory, macroeconomic ,cultural, political and natural perspectives.
- **CO2.** Critically assess the business environment of an organization using selected strategic tools.
- **CO3.** Construct and present scenarios that synthesize business environment information. Conduct an in-depth analysis of specific component of the business environment.
- **CO4.** Communicate effectively in oral and written form using the concepts ,logic and rhetorical conventions of the subject. Prerequisites: Operation of business, laws

TEXT BOOKS:

1. Shaikh, Saleem, (2010), Business Environment, 2nd Edition, Pearson Education.
2. Cherunilam, Francis, (2007), Business Environment - Text and Cases, Himalaya Publishing House.

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REFERENCE BOOKS

1. Aswathappa, K., (2000), Essentials of Business Environment, 7th Edition, Himalaya Publishing House.
2. Gupta C. B., (2008), Business Environment, 4th Edition, Sultan Chand.
3. Bedi, Suresh, (2004), Business Environment Excel Book.
4. Ian Worthington, Chris Britton, (2009), Business Environment, Pearson Education

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Paper-25; BBL-403

English-IV

OBJECTIVES: The Objective of this course is to develop a student capability to write and speak in English correctly.

UNIT – I VOCABULARY

- Foreign words and phrases
- One word substitution
- Words often confused
- Synonyms and Antonyms, especially Legal words

UNIT – II PLEADING & DRAFTING

- Pleading
- Complaint
- Written Statement
- Sale deed
- Contract deed
- Gift deed

UNIT – WRITING CASE COMMENTS

- Kesavanand Bharti V State Of Kerala AIR 1973 Sc 146
- In Re Keshav Singh, AIR 1965 SC 745
- Mohori Bibee V Dharmodas Ghose P.C. (1903)2KB 571
- Barendra Kumar Ghosh V Emperor AIR 1925 PC 1
- Maneka Gandhi V U.O.I.AIR 1978 SC

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- Mahbub Shah V Emperor 31 January 1945
- R V Govinda 18 July, 1876

UNIT – 4- COMMUNICATION SKILLS

- Self Image
- Body Language
- Effective Public Speaking
- Leadership Skills.

COURSE Outcomes-

- CO1 .The general rules and principles of drafting legal documents
- CO2. Learn how to structure a commercial contract and the procedure to write the case comments
- CO3. Analysing issues in contracts and negotiating terms of the contract
- CO4. Learn how to draft notices and pleadings and How to edit and review documents you have drafted.

Books

1. David Green; Contemporary English Grammar, Structure Composition(Mac Milan)
2. **Communication Skills for Professionals; Konar Nira, New Arrivals – PHI.**

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Paper-26: BBL-404

Constitutional Law - II

OBJECTIVE: This paper is to orient students with constitutional rights and duties: perspective as well as remedies.

UNIT – I

- The Union & State executives: The President – Election/Impeachment.
- The Governor in the State.
- The council of Minister at the Union and State.
- Discretionary powers and immunities of the President/Governor,
- Power of pardon and Ordinance making power of the Governor/President.
- The Vice-President. (Article 52 to 78, 153 to 167, 361)

UNIT-II

- Union Parliament & State Legislatures.
- Composition; Sessions Qualification/disqualification of Members etc. (Article 79-104, 168-193)
- Legislative Procedure,
- Ordinary bills, Money bills, Ordinances (Article 107-123, 169-213).
- Parliamentary Privileges (Article 105&194)

UNIT – III

- The Judiciary in India: Independence of the Judiciary.
- The Supreme Court
- Appointment and removal of Judges,
- Jurisdiction – Original, appellate, Special Leave to Appeal,

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- Advisory, Other Powers of the Court, Power of contempt (Article 124-146)
- The High Court in the States:
- Appointment, Removal and Transfer of Judges, Power of Contempt (Articles 217-225)

UNIT – IV

- Services under the Union & State,
- Doctrine of Pleasure,
- Constitutional Safe guards to civil servants (Articles 309 to 323)
- Emergency Provisions (Articles 352 to 360)
- Amendment of the Constitution and Basic structure Theory (Articles 368).

COURSE OUTCOMES-

- CO1. To understand the form of Government- Parliamentary and Presidential.
- CO2. To understand the Parliamentary democracy and its structure
- CO3. To understand the contemporary status of centre-state relations.
- CO4. To generate understanding of methods of amendment in the constitution of India.

Suggested Readings:

1. Narender Kumar: Constitutional Law of India.
2. Basu D. D: Shorter Constitution of India
3. Jain, M.P.: Constitutional Law of India,
4. Seervai, H.M. : Constitutional Law of India, Vols. I-III
5. Shukla, V.N. : Constitutional of India (ed. M.P.Singh)
6. Bare Act: Constitutional Law India.
7. M.C. Jain Kagzi : The Constitution of India

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8. B. Shiva Rao: The Framing of India's Constitution

PAPER-27; BBL-405

FAMILY LAW II

OBJECTIVE: The objective of the paper is to apprise the students with the laws relating to family matters governing succession, partition and religious endowments.

UNIT – I

- Mitakshara Hindu Joint Family: composition Structure and Characteristics
- Coparcenery: Who is coparcener, Incidents of coparcenery
- Joint family property: Classification – Unobstructed Heritage,
- Obstructed Heritage, Ancestral Property, Separated Property, Joint Acquisition and Accretions.
- Point of Distinction between the Mitakshara Joint Family and
- Dayabhaga Hindu Joint Family

UNIT – II

- Subject matter of partition,
- Persons who have a right to partition and Persons
- who are entitled to a share on partition, How partition is effected,
- Rules relating to distribution of property and modes of partition, reopening of partition and
- Re-union, Position, Status, Liability and Powers of the Karta in the Hindu Joint
- Family.

UNIT – III

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- **Hindu Succession Act, 1956**
- Definition
- Succession to the Property of a Male Hindu – Legal heirs and their classification,
- Succession to the property of a Mitakshara Hindu;
- Women's Property Succession to the property of a Hindu female,
- General provisions Relating to Succession, Disqualification of heirs, Testamentary Succession.

UNIT – IV

- **Muslim Law of Gift and Will**
- Who can make a valid gift? Essential requirements of a valid gift, Subject Matter of gift. Gift of Musha – Exceptions thereof, Revocation of gifts under Shia and Sunni Law
- General Principles of Inheritance of Muslim Law, Will: Who can make
- Will? Subject matter of a will; Restrictions on the powers of a Muslim to make a
- Will; Abatement of Legacy; Creation of Life Estates and its validity; Revocation of Will

COURSE OUTCOMES-

- CO1. Students studying family law learn about concepts like Succession, Inheritance, gift , will
- CO2. Family law examines and compares personal laws
- CO3. Students will gain skills of thinking, analysis, written and verbal presentation of ideas of argument

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CO4. Students will know the difference and comparison of both the personal laws.

Suggested Readings:

1. Paras Diwan : Modern Hindu Law
2. Badrudin Tayyabji : Mohammedan Law
3. Fyzee : Outlines of Mohammedan Law
4. Paras Diwan : Muslim Law
5. Hindu Succession Act, 1956 : Bare Act
6. Mulla, Hindu Law.

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PAPER-28:BBL-406 COMPANY LAW

OBJECTIVE: The objective of this paper is to study the formulation, capital formation of company law.

UNIT I

- Meaning of Company
- Distinction between company and other associations
- Nature and kinds of company
- Formation, promotion and incorporation of companies
- Promoters: Position, duties and liabilities
- Mode and consequences of incorporation
- Uses and abuses of the corporate firm, lifting of corporate veil
- Theory of Corporate personality
- Memorandum of Association: Meaning, purpose and contents, alteration and binding nature of memorandum of association,
- Doctrine of ultra vires
- Articles of Association: Meaning, form and contents, binding nature, alteration, relation with memorandum of Association
- Doctrine of Constructive Notice of Memorandum and Articles
- Doctrine of Indoor Management and its exceptions

UNIT -2

- **Prospectus:** Contents, statement in lieu of prospectus, registration of prospectus and

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remedies against misrepresentation in the prospectus, prospectus of foreign Companies

- **Shares:** meaning and kinds of shares, allotment of shares, general principles regarding allotment, statutory restrictions on allotment
- Statutory share certificate, its objects and effects
- **Transfer of shares:** Procedure for transfer of shares and restrictions on transfer of shares, certification of transfer relationship between transferor and transferee
- Share Capital, reduction of share capital

UNIT 3

- Directors: Kinds, Powers and Duties,
- Legal position of directors
- Liabilities of directors
- Role of nominee Directors,
- Managing Director and other managerial personnel.
- Meeting, Kinds and Procedure
- The balance of powers within companies
- Majority control and minority protection,
- Prevention of Oppression and Mismanagement

UNIT 4;

- **Winding up of Companies**
- Kinds, Consequences and reasons of winding up of companies.
- Role of the Court in winding up of company
- Liability of past members Payment of liabilities Reconstruction and amalgamation
- Emerging trends in corporate social responsibility, legal liability of company-civil, criminal, tortuous and environmental.

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COURSE OUTCOMES-

CO1. Explain and apply to various fact scenarios the concept of separate legal entity.

CO2. To explain the basic documents such as MOA and AOA required for company.

CO3. To develop the ability to identify and effectively use the corporate law resources. And to develop the ability to learn company law both independently and cooperatively in a professional environment.

CO4. To evaluate and analyze socially reasonable corporate behavior.

Books:

1. The Companies Act, 2013
2. L.C.B. Gower, Principles of Modern Company Law, 1997 Sweet & Maxwell, London
3. A. Ramaiya, Guide to the Companies Act, 1998 Wadhwa
4. Palmer, Palmer's Company Law, 1987 Stevens, London
5. Avtar Singh, Indian Company Law, Eastern Book Co.
6. R.K. Bangia, Company Law

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Elective Paper

Paper 29: BBL 407

Law of Corporate Management and Governance

Objective: To acquaint the student with a basic and elementary knowledge of the Business Laws

UNIT - I: CORPORATE INCORPORATION AND MANAGEMENT

- Certificate of Incorporation
- Memorandum and Articles of Association
- Doctrine of Ultra Vires
- Doctrine of Indoor Management
- Directors: Appointment, Removal, Position, Powers and Duties of Directors.
- Company Secretary: Qualification, Appointment and Duties
- Officer who is in default: Definition of Officer who is in default
- Liability of independent directors.
- Types of Meetings
- Procedure of calling meeting
- Company's resolutions and its kinds

UNIT -2 : OPPRESSION & MISMANAGEMENT AND INVESTIGATION (SECTIONS 397 TO 408; SECTIONS 235 TO 251)

- Rule in Foss v. Harbottle
- Prevention of Oppression
- Prevention of Mismanagement

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- Role & Powers of the Company Law Board
- Role & Powers of Central Government
- Company Investigation

UNIT – 3: CORPORATE LIQUIDATION

- Winding up of Companies
- Mode of winding up of the companies
- Compulsory Winding up under the Order of the Tribunal
- Voluntary winding up
- Contributories
- Payment of liabilities

UNIT -4 : CORPORATE GOVERNANCE AND SOCIAL RESPONSIBILITY

- Importance of Corporate Governance
- Different system of Corporate Governance
- Impact of Legal Traditions and the Rule of Law on Corporate Governance
- Legal Reforms of Corporate Governance in India
- Reports of the various Committees on Corporate Governance
- Emerging Trend based on the recommendation of the Committees in the Companies Act 1956 and the Listing Agreement with Special reference to Clause 49..
- Corporate Social and Environmental Responsibility

COURSE OUTCOME-

CO1. corporate governance is about enabling organisations to achieve their **goals**, control

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risks and assuring compliance.

CO2. Good **corporate governance** incorporates a set of rules that define the relationship between stakeholders, **management** and the board of directors of a **company** and influence how the **company** is operating.

CO3. External stakeholders such as creditors, auditors, customers, suppliers, government agencies, and the community at large also exert influence.

CO4. To provide a greater incentive and ability to monitor **management**.

Text Books:

1. Saleem Sheikh & William Rees, Corporate Governance & Corporate Control, Cavendish Publishing Ltd., 1995
2. Taxmann, Companies Act 2013
3. Taxmann, A Comparative Study of Companies Act 2013 and Companies Act 1956

References:

1. Charles Wild & Stuart Weinstein Smith and Keenan, Company Law, Pearson Longman, 2009
2. Institute of Company Secretaries of India, Companies Act 2013, CCH Wolter Kluver Business, 2013
3. Lexis Nexis, Corporate Laws 2013 (Palmtop Edition)
4. C.A. Kamal Garg, Bharat's Corporate and Allied Laws, 2013,

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Elective Paper

Paper 29: BBL 408

Computer Application -I

OBJECTIVE: This is a basic paper for Business Administration students to familiarize with computer and its applications in the relevant fields and exposes them to other related papers of IT.

UNIT I BASICS OF COMPUTER AND ITS EVOLUTION:

- Evolution of Computer, Data, Instruction and Information, Characteristics of Computers,
- Various fields of application of Computers, Various Fields of Computer, Input-output Devices (Hardware, Software, Human ware and Firmware),
- Advantages and Limitations of Computer, Block Diagram of Computer,
- Function of Different Units of Computer,
- Classification of Computers.
- Data Representation
- Different Number System (Decimal, Binary, Octal and hexadecimal) and their Inter Conversion (Fixed Point Only), Binary Arithmetic (Addition, Subtraction, Multiplication and Division)

UNIT II COMPUTER SOFTWARE:

- Types of Software, Compiler and Interpreter,
- Generations of languages,
- Computer Memory: Primary Memory (ROM and it's type – PROM, EPROM, EEPROM, RAM) Secondary memory- SASD, DASD Concept,
- Magnetic Disks – Floppy Disks, Hard Disks, Magnetic Tape, Optical Disks – CD ROM and it's type (CD ROM, CD ROM-R, CD ROM-EO, DVD ROM, Flash Memory.

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UNIT III OPERATING SYSTEM CONCEPT:

- Introduction to Operating System; Function of OS, Types of Operating Systems,
- Booting Procedure, Start-up Sequence, Details of Basic System Configuration,
- Important Terms like Directory, File, Volume, Label, Drive Name, etc .
- Introduction to GUI using Windows Operating System: All Directory Manipulation: Creating Directory, Sub Directory, Renaming, Coping and Deleting the Directory
- File Manipulation: Creating a File, Deleting, Coping, Renaming a File

UNIT IV CONCEPT OF DATA COMMUNICATION AND NETWORKING:

- Networking Concepts, Types of networking (LAN, MAN AND WAN),
- Communication Media, Mode of Transmission (Simplex, Half Duplex, Full Duplex), Analog and Digital Transmission.
- Synchronous and Asynchronous Transmission, Different Topologies Introduction to MS-Word, Spread Sheets and Graphical Solutions.

COURSE OUTCOMES-

- CO1. Apply basic adult learning and assessment principles in the design, development, and presentation of material produced by office productivity **applications**.
- CO2. Demonstrate employability skills and a commitment to professionalism. Operate a variety of advanced spreadsheet, operating system and word processing functions.
- CO3. To be able to discuss the **application** of **computer** graphics concepts in the development of **computer** games, information visualization, and business **applications**.
- CO4. understand the difference between an operating system and an **application** program, and what each is used for in a **computer**.

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TEXT BOOKS

1. ITL, ESL,(2005) Introduction to InfoTech, 1st edition, Pearson Education
2. Goyal, Anita, ((2010)) Computer Fundamentals, 1st Edition, Pearson Education.

Reference Books

1. Leon and Leon, (1999) Introduction to Information Technology, Vikas Publishing House.
2. Joseph A. Brady and Ellen F Monk, (2007) Problem Solving Cases in Microsoft and Excel, Fourth Annual Edition, Thomson Learning.
3. Rajaraman, V., (2009) Introduction to Information Technology, Prentice Hall of India.
4. Deepak Bharihoke, (2009), Fundamentals of Information Technology, 3rd Edition, Excel Books.

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PAPER-30:BBL-501

Corporate Social Responsibility & Ethics

OBJECTIVE: This course endeavors to provide a background to ethics as a prelude to learn the skills of ethical decision-making and, then, to apply those skills to the real and current challenges of the information professions.

Unit I

CORPORATE SOCIAL RESPONSIBILITY (CSR) AND CORPORATE GOVERNANCE

- Introduction;
- Definition of CSR;
- The effects of organizational activity;
- Three principles of CSR- Accountability, Transparency, Sustainability;
- Corporate Governance: Concept and Principles

Unit II

THE PRINCIPLES OF CSR

- Introduction, The prominence of CSR;
- Changing emphasis in Companies- Sustainability;
- Environmental issues and their effects and implications;
- The Social Contract
- Stakeholders & the Social Contract;

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Unit III

ETHICS, CSR AND CORPORATE BEHAVIOR

- What is Ethics? The Why?
- Ethical Philosophies;
- The Gaia Hypothesis;
- CSR, Ethics and Corporate Behavior;
- Corporate Reputation;

Unit IV

GLOBALIZATION AND CSR

- How Globalization Affects CSR;
- Globalization, Corporate Failures and CSR;
- Is Globalization an Opportunity or threat for CSR?
- CSR in not for profit organizations: Distinguishing features of sector, Types of NFP's organization,
- Corporate Social Responsibility and Leadership: concept, Motivation, Agency theory and its Limitations.

COURSE OUTCOMES-

CO1. Understand the benefits of CSR and *corporate social investment*, and why becoming a responsible business can help you boost your brand, performance.

CO2. Explain the concept of *corporate social responsibility* (CSR). *Corporate social responsibility* is a more proactive and recent kind

CO3. It will also review the development of CSR governance initiatives, and evaluate the limits and potentials of CSR as a device for promoting sustainable development.

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CO4. It will debate different approaches to understanding CSR, and examine various political and socio-economic drivers for the increasing proliferation of CSR related activities.

Text Books

1. Fernando, A.C., (2009), Business Ethics, 1st Edition, Pearson education
2. Hartman, Laura and Chatterjee, Abha, (2006), Perspectives in Business Ethics, 3rd Edition, McGraw Hill Education

Reference Books

1. Chakraborty, S.K., (2004), Ethics in Management: A Vedantic Perspective, Oxford University Press
2. Kaur, Tripat, (2008), Values & Ethics in Management, Galgotia Publishers
3. Rao, A.B., (2006), Business Ethics and Professional Values, Excel Book
4. Manuel G. Velasquez, (2007), Business Ethics Concepts, Prentice Hall of India

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Paper31: BBL 502 Management Information System

OBJECTIVE:The objective of the course is to acquaint the students about the concept of information system in business organizations, and also the management control systems.

UNIT I

- Introduction: definition; purpose; objectives and role of MIS in business organization with particular reference to management levels;
- MIS growth and development;
- Location of MIS in the organization: concept and design;
- Transaction Processing System; Decision Support System;
- Executive Information System; Expert System; recent developments in the Field of MIS

UNIT II

- System Development: concept of system; Types of systems: open; closed; deterministic; probabilistic;relevance of choice of system in MIS;
- Integration of Organization Systems and Information Systems;
- System Development Life Cycle; System Analysis, Design and Implementation;
- MIS Applications in Business

UNIT III

- Information Concepts: data and information; meaning and importance; relevance of information in Decision Making;
- Sources and types of information;
- Cost Benefit Analysis: quantitative and qualitative aspects; assessing information needs of the organization

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UNIT IV

- Information Technology: recent developments in the field of information technology;
- Multimedia approach to information processing;
- Decision of appropriate information technology for proper MIS;
- Choice of appropriate IT systems: database, data warehousing & data mining concepts;
- centralized and distributed processing.

COURSE OUTCOME-

CO1. Understand the leadership role of Management Information Systems in achieving business competitive advantage through informed decision making.

CO2. Analyze and synthesize business information and systems to facilitate evaluation of strategic alternatives.

CO3. Effectively communicate strategic alternatives to facilitate decision making.

CO4. Identify the major *management* challenges to building and using *information systems* in organizations. identify *managerial* risks related to *information system*

TEXT BOOK

1. Laudon and Laudon, (2010), Management Information System, 11th edition, Pearson Education
2. Sadagopan, S., (2009), Management Information Systems, Prentice Hall of India

REFERENCE BOOKS

1. LM Prasad, (2008), Management Information System, Sultan Chand

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2. Arora, Ashok and Akshaya Bhatia, (2009), Information Systems for Managers, Excel Books, New Delhi
3. McLeod, Raymond, (2008), Management Information System, Pearson Education
4. Goyal, D.P., (2008), Management Information Systems-Managerial Perspectives, 2nd Edition, Macmillan, New Delhi

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PAPER 32: BBL 503

Public International Law

OBJECTIVE: The objective of this paper is to make the students aware of the nature of the public laws and international public law.

UNIT-I: INTRODUCTION TO PUBLIC INTERNATIONAL LAW

- Definition, Nature and Basis of International Law
- Sources of International Law- International Conventions, International Custom,
- General Principles of Law Recognized by Civilized States, Decisions of Judicial Tribunals,
- Juristic works, Decisions or Determinations of Organs of United Nations, Other sources;
- Relationship between International and Municipal Law.
- Subjects of International Law: States, Individuals, Non State Entities, Importance
- of Individuals under International Law

UNIT-II: STATE

- Definition of State, State Jurisdiction;
- Recognition, Recognition of states,
- Governments, insurgency and belligerency,
- Theories, Modes of recognition,
- Legal effects; Acquisition and loss of territory-
- Occupation, Prescription, Accretion, Cession, Annexation, State succession; Intervention.

UNIT-III: LAW OF SEA, AIR AND OUTER SPACE

- Law of Sea -Territorial Sea,
- Contiguous Zone,

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- Continental Shelf,
- Exclusive Economic Zone,
- Law of Air and Outer Space,
- Air Craft Hijacking under Air Law,
- Development of Outer Space Law.

UNIT-IV: SETTLEMENT OF INTERNATIONAL DISPUTES

- Peaceful settlement of International Disputes-Negotiations, Mediation,
- Conciliation, Good Offices, Arbitration, Judicial Settlements of Dispute under ICJ
- Modes of Short of War for settlement of International Disputes- Retortion,
- Reprisals, Intervention, Embargo, Pacific Blockade, War and its Effects, Definition of war
- and total war; International Armed Conflict and Non International Conflict; Effects of
- Outbreak of war, War Crimes, Pows; Asylum, Extradition.

COURSE OUTCOMES-

CO1.Students attain in-depth knowledge of the sources of international law (treaties and customary international law), subjects of international law (identifying rights and obligations of States, IOs, NGOs, individuals), the institutional framework (UN, WTO, regional agencies, etc.) and dispute resolution framework (courts, arbitration tribunals, conciliation, as well use of sanctions and force).

CO2. Students address contemporary real world issues such as: how the rule of law is upheld at

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the international level, processes such as “internationalization of national law” and “constitutionalization of international law”.

CO3. The PIL Program introduces students to the principal treaties and case law within international law and calls upon them to consider the context at hand in factual situations. In order to be able to apply their knowledge to contemporary problems, students are given insight as to the interaction between international, regional, and national jurisdictions.

CO4. The impact of non-legal systems such as politics and economics, and the consequences of fragmentation of international law into specialized sub-fields.

SUGGESTED READINGS:

- J.G Starke : Introduction to International Law
- H. Oppenheim: International Law
- J.L. Brierly: Law of Nations
- Black Stone : International Law Documents
- Malcom Shaw : International Law

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PAPER 33 BBL 504

Law of Crimes

Objective: This paper is to focus on the study of substantive crimes under the Indian Penal Code

UNIT-I

- Crime: meaning and definition, elements of crime & stages of crime.
- Application and jurisdiction (sections 1 -5)
- Of punishments (sections 53-75)
- Concept of joint and constructive liability (section 34, 38 & 149), difference between section 34 and 149.
- General exceptions:
 - Mistake of fact (section 76 & 79)
 - Judicial acts (section 77 & 78)
 - Accident and misfortune (section 80 & 81)
 - Infancy (section 82 & 83)
 - Insanity (section 84)
 - Intoxication (section 85 & 86)
 - Consent (sections 87 – 94)
 - Trivial acts (section 95)
 - Private defence (section 96-106)

UNIT -2

- Abetment (section 107- 120)
- Criminal conspiracy (section 120 A- section 120B)
- Offences against state: waging war (section 121-130), sedition (section 124A)

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- Offences against public tranquility (section 141- 160): unlawful assembly, riot, affray, promoting enmity between classes.
- False evidence & offences against public justice (section 191- 229)
- Hurt and grievous hurt (section 319- 325)
- Wrongful restraint & wrongful confinement (sections 339-342)

UNIT-3

- Homicide (section 299 – 309): culpable homicide, murder, death by negligence, attempt to commit murder & culpable homicide, suicide & dowry death.
- Criminal force & assault
- Sexual offences: rape & unnatural offences (section 375 – 377)
- Offences against property:
- Theft, extortion, robbery & dacoity
- Criminal misappropriation & breach of trust, receipt of stolen property
- Cheating (section 415-420)
- Criminal trespass (section 441-462)

UNIT-4

- Kidnapping & abduction
- Offences relating to marriage (sections 494 -498A): mock marriages, bigamy, adultery, criminal elopement, cruelty by husband or relatives.
- Defamation (section 499 – 502)
- Criminal intimidation, insult & annoyance (section 503 – 509)
- Attempt: the law of inchoate crime (section 511).

COURSE OUTCOMES-

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- CO1. Understand and appreciate the role of law in society
- CO2. Know the various institutions that form part of the Indian legal system.
- CO3. Understand and exercise legal rights and remedies and be aware of one's duties within the legal framework;
- CO4. Know about the role of police and criminal justice system in India; and Acquire knowledge, skill and information needed to become a responsible member of society.

Suggested Readings:

- Rattan Lal DhirajLal; The code of Criminal Procedure (Student edition).
- R.B.Kelkar's; Criminal Procedure Code.
- M.B. Pranjapee ; Criminology and Penology.
- R.B. Sethi; The Probation of Offenders Act, 1958.
- D.D.Basu; Criminal Procedure code- II.
- Woddroffe; Commentaries on Code of Criminal Procedure, 2 Volumes.
- K.N. Chandrashekhara Pillai (ed.) Kelkar's Lectures on Criminal Procedure.
- S. C. Sarkar: The Law of Criminal Procedure.

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PAPER 34 BBL 505

International Human Rights

Objective: This paper is to focus on the study of law relating to Human Rights in the international perspective

UNIT-I

- Human Rights, Concept, Nature and scope;
- Human Rights under the U.N. Charter;
- Universal Declaration of Human Rights; Meaning and concept of Human Rights,
- International Protection of Human Right sunder-International Bill of Human Rights-
- Universal Declaration of Human Rights, 1948, International Covenant of Civil and Political Rights, 1966,
- International Covenant on Economic, Social and Cultural Rights, 1966, United Nations Millennium Declaration, 2000

UNIT-II

- International Convention on the Elimination of All Forms of Racial Discrimination, 1965,
- Convention on the Elimination of All Forms of Discrimination against Women, 1979,
- Convention on the Rights of the Child, 1989 International Convention on the Protection of the Rights of All Migrant Workers and Members of Their Families, 1990,
- Convention on the Rights of Persons with Disabilities, 2006

UNIT-III

- Regional conventions on Human rights- African Charter on human and People's Rights, 1981

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- American Convention on Human Rights, 1969 European Social Charter, 1961.
- European Convention for protection of Human Rights and fundamental freedoms, 1950
- Development through World Conferences on Human Rights- Tehran Conference, 1968,
- Vienna Conference, 1993, World Conferences on Women- Mexico, Copenhagen, Nairobi, Beijing.

UNIT-IV

- Indian Constitution and International Covenants on Human Rights,
- Role of National Commission on Human Rights: Its powers and functions, Protection of Human Rights Act, 1993.

COURSE OUTCOMES-

- CO1. Demonstrate knowledge and understanding of the international human rights framework, its origins and justifying theories;
- CO2. Demonstrate capacity to assess how specific human rights may be asserted, enforced or violated;
- CO3. Critically evaluate the relationship between international and domestic law on human rights;
- CO4. Demonstrate understanding of the role of lawyers in human rights protection and capacity to contribute to ongoing processes of law reform

Suggested Readings:

1. J.G. Starke: Introduction to International Law.

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2. S. K. Kapoor : International Law.
3. ArjunDev and others (ed): Human Rights – A Source Book, 1996.
4. S. K. Verma : Introduction to International Law.
5. HenkinLoius; The International Bill of Rights: The Covenant and Civil and Political
6. Rights. (New York: Columbia University Press, 1981).
7. H.O.Agarwal; International Law And Human Rights (Allahabad: Central Law Publications, 1999).

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Paper 35; BBL 506

Equity and trust

Objective: The objective is to study the concept of equity and trust.

UNIT-I

- Concept of Equity Definition, Nature and origin of equity,
- Equity as a Court of conscience, transformation of equity,
- The relation between common law and equity,
- The nature of equitable rights, classification of equitable rights

UNIT-II

- Equitable doctrines: Conversion and reconversion, election, performance and satisfaction;
- The Maxims of equity – Equity will not suffer a wrong to be without a remedy;
- Equity follows the law; Where equities are equal, the law shall prevail;
- Equity aids the vigilant, not those who slumber on their rights, Equity sees that as done what ought to be done

UNIT-III

- He who seeks equity must do equity;
- He who comes to equity must come with clean hands;
- Delay defeats equity; equality is equity; equity looks to the intent rather than to the form; equity imputes an insertion to fulfill an obligation; equity acts in personam
- Equitable Remedies: Injunctions, Specific Performance, Rescission, *Qui Timet* Injunction, *Mareva* Injunction, *Anton Piller* Order.

UNIT-IV

- The Indian Trust Act 1882: Definition (sec 3);

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- Creation of Trusts Rules (sections 4-10)
- Duties and Liabilities of the Trustees (Sections 11-30);
- Public and private Trusts and Doctrine of Cyprus. Rights and powers of Trustees (Sections 31-45); Disabilities of
- Trustees (Sections 46-54); rights and Liabilities of Beneficiaries (Sections 55-69);
- Vacating the office of Trustee and Extinction of Trusts (sections 70-79).

COURSE OUTCOMES-

CO1. To facilitate and promote awareness among the people to donate various organs of human body within preview of law.

CO2. To ensure people's involvement in developing a society wherein peace, justice and equality prevail.

CO3. To promote self -employment and other ventures for the benefits of weaker sections.

CO4. To know various principles behind the equity and trust in court of law.

Suggested Readings:

1. Singh G.P. Principles of Equity with special reference to trust and specific relief.
2. Tandon M.P. Principles of Equity with trusts and Specific Relief.
3. Basu, D.D. Equity, Trusts and Specific Relief.
4. Snell; Principles of Equity.
5. B.M. Gandhi Equity, Trust and specific Relief.

Signature:-

1. *R.D. Gupta*
2. *Pay*
3. *Sallu*
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Elective Paper

Paper – 36 BBL 507 LEGISLATIVE DRAFTING

OBJECTIVES: Probably, no exercise initiates a student into the complexity of law than that of legislative drafting, Contrary to the prevalent belief, the draftsman is no more technicians transmuting some on else's policies into law:

UNIT I - FORMS OF LEGISLATIVE INSTRUMENT

Bills- Acts- Orders- Rules- Schedule- Ordinance

UNIT II - IDEALS OF DRAFTING

Simplicity- Preciseness- Consistency- Alignment with existing law - Brevity

UNIT III - GENERAL RULES OF DRAFTING

Summary of the Rules of Drafting- Subsidiary Rules of Drafting

UNIT IV - LEGISLATIVE PROCESS

Preparatory Process- Conceptual Process- Consultative process- Green & White Papers- Cabinet control

SUGGESTED READINGS

1. Indian Law Institute, the Drafting of Laws (1980)
2. Viswanthan, T.K., Legislative Drafting
3. Vepa P. Sarathi, Interpretation of Statutes (1981)
4. Allen, Law in the making (Sweet and Max Well)
5. Thomson G.C., Legislative Drafting, (Butterworths, London)
6. Zander, M. The Law Making Process, (Widenfeld&lcholson, England)
7. Renton C' Hee Report, Preparation of Legislation, Sweet and Max Well

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Elective Paper

Paper – 36 BBL 508

Computer Application II

OBJECTIVE: The objective of the course is to acquaint the students about the concept of information system in business organizations, and also the management control systems.

UNIT I : INTRODUCTION:

- Concept of Data and Information, Information Systems, Classification,
- Operations Support System (OSS), Management Support System(MSS), Transaction Processing System(TPS), Process Control System(PCS), Enterprise Collaboration System(ECS), Management Information System(MIS), Decision Support System(DSS), Artificial Intelligence(AI) ,
- Applications Of Artificial Intelligence : Neural Networks, Fuzzy Logical Control System, Virtual Reality , Expert System(ES), Executive Information System(EIS), Cross Functional Information Systems

UNIT II : ROLE OF MIS:

- Strategic Advantage with MIS, Competitive Strategy Concept, and the Value Chain and Strategic IS,
- Using IT for Strategic Advantage: Business Process Re-engineering, Creating a Virtual Company,
- Improving Business Quality: Total Quality Management, Becoming an Agile Company, Building a Knowledge Creating Company

UNIT III DEVELOPING MIS SYSTEMS:

- System Development , Life Cycle, Investigation Phase, Prototyping, Feasibility Analysis,
- System Analysis (DFD and ER Diagram),
- System Design, Implementing Business Systems, Testing, Documenting, Training,

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Conversion and Maintenance

UNIT IV APPLICATIONS:

- Enterprise Resource Planning (ERP),
- Customer Relationship Management (CRM),
- Security and Ethical Challenges Of IT,
- Ethical Responsibility - Business Ethics, Technology Ethics;
- Cyber Crime and Privacy Issues

COURSE OUTCOMES-

CO1. Apply basic adult learning and assessment principles in the design, development, and presentation of material produced by office productivity **applications**.

CO2. Demonstrate employability skills and a commitment to professionalism. Operate a variety of advanced spreadsheet, operating system and word processing functions.



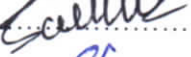

CO3. o be able to discuss the **application** of **computer** graphics concepts in the development of **computer** games, information visualization, and business **applications**

CO4. Demonstrate an understanding of **computer** hardware and **software**. Describe the features and functions of the categories of **application software**.

SUGGESTED READINGS :

1. Laudon K C and Laudon J P - Management Information Systems: Managing the Digital Firms (Prentice Hall, 1st Ed.)
2. O'Brien James - Management Information System (Tata Mc Graw Hill, 12th Ed.)
3. Jawedkar W S - Management Information System (Tata Mc Graw Hill, 3rd Ed.)
4. Arora Ashok, Bhatia Akshaya – Management Information System (Excel, 1st Ed.)
5. Davis & Olson – Management Information System (TMH, 2nd Ed.)
6. Murdick, Ross, Claggett – Information System For Modern Management (PHI, 3rd Ed.)
7. Stair & Reynolds – Fundamentals of Information Systems (Thompson, 2nd Ed.)

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SIXTH SEMESTER

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1. *R.A. Gupta*

2. *Pooja*

3. *Sallu*

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Entrepreneurship Development

Paper- 37: BBL 601

OBJECTIVE: It provides exposure to the students to the entrepreneurial cultural and industrial growth so as to prepare them to set up and manage their own small units.

UNIT I

- Introduction: The Entrepreneur: definition;
- Emergence of entrepreneurial class;
- Theories of entrepreneurship.

UNIT II

- Promotion of a venture: opportunity analysis;
- External environmental analysis: economic; social and technological;
- Competitive factors; legal requirements of establishment of a new unit and raising funds;
- Venture capital sources and documentation required

UNIT III

- Entrepreneurial Behaviour: Innovation and Entrepreneur;
- Entrepreneurial Behaviour and Psycho-theories,
- Social responsibility.
- Entrepreneurial Development Programmes (EDP):
- EDP, Their Role, Relevance and Achievements;
- Role of Government in Organizing EDP's Critical Evaluation.

UNIT IV

- Role of Entrepreneur: in economic growth; as an innovator;

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- Generator of employment opportunities;
- Complimenting and supplementing economic growth;
- Bringing about social stability and balanced regional development of industries;
- Role in export promotion and import substitution; for ex earnings

COURSE OUTCOME-

- CO1. Entrepreneurship** and Innovation minors will be able to sell themselves and their ideas.
- CO2. Students master oral and visual presentation skills and establish a foundation of confidence in the skills necessary to cause others to act.
- CO3. **Entrepreneurship** and Innovation minors will be able to find problems worth solving.
- CO4. demonstrate knowledge of current information, theories and models, and techniques and practices in all of the major business disciplines including the general areas of Accounting and Finance, Information Technologies, Management, Marketing, and Quantitative Analysis.


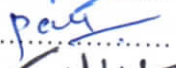
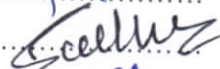
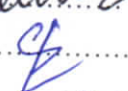
Text Books

1. Hisrich, Robert and Peters, Michael, (2002), Entrepreneurship, 5th Edition, McGraw Hill Education
2. Charantimani, (2006), Entrepreneurship Development and Small Business Enterprise, 1st Edition, Pearson Education

Reference Books

1. Chandra, Ravi, (2003), Entrepreneurial Success: A Psychological Study, Sterling Publication Pvt. Ltd., New Delhi
2. Balaraju, Theduri, (2004), Entrepreneurship Development: An Analytical Study, Akansha Publishing House, New Delhi
3. David, Otes, (2004), A Guide to Entrepreneurship, Jaico Books Publishing House, Delhi

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Paper 38: BBL 602

Management of Financial Institutions

OBJECTIVE:The present course aims at familiarizing the participants with objectives, strategies, policies and practices of major financial institutions in India and various financial services.

UNIT I

- Nature, Scope and Definition of Working Capital,
- Working Capital Cycle, Assessment and Computation of Working Capital Requirement,
- Profitability–Liquidity trade-off,
- Working Capital Policy- Aggressive & Defensive.
- Overview of Working Capital Management

UNIT II

- Meaning of Cash,
- Motives for holding cash, objectives of cash management, factors determining cash needs,
- Cash Management Models, Cash Budget,
- Cash Management: basic strategies, techniques and processes, compensating balances;
- Marketable Securities: Concept, types, reasons for holding marketable securities,
- Alternative strategies, choice of securities;
- Cash Management Practices in India.

UNIT III

- Receivables: Nature & cost of maintaining receivables, Objectives of receivables management,

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- Factors affecting size of receivables, Policies for managing accounts receivables, determination of potential credit policy including credit analysis, Credit standards, credit period, credit terms, etc;
- Collection Policies; Credit Management in India.
- Inventory: Need for monitoring & control of inventories, objectives of inventory management, Benefits of holding inventory, risks and costs associated with inventories, Inventory Management: Minimizing cost in inventory, Techniques of Inventory Management - Classification, order quantity, order point etc.

UNIT IV

- Need and objectives of financing of working capital,
- Short term credit, mechanism and cost-benefit analysis of alternative strategies for financing working capital:
- Accrued wages and taxes, accounts payable,
- Trade credit, bank loans,
- Overdrafts, bill discounting, commercial papers, certificates of deposit,
- Factoring, secured term loans, etc;
- Pattern and sources of Working Capital Financing in India, with reference to Government policies.

COURSE OUTCOMES-

- CO1. Understand the roles of the financial system and the contingents of the bank industry.
- CO2. Define the tools used by the EU central bank for price stability.
- CO3. Evaluate banks' performance based on banks financial statement and return and risk ratio analysis.
- CO4. Critically assess the bank capital requirement and the deposit insurance pricing strategy.

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1. *Pratik*
2. *Pooja*
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TEXT BOOKS

1. Rangrajan and Mishra - Working Capital Management (Excel)
2. Periasamy, P - Working Capital Management –Theory & Practice (Himalaya, 2007)

REFERENCE BOOKS

1. Pandey, I.M. - Financial Management (Vikas, 9th Ed.)
2. V.K. Bhalla - Working Capital Management (Anmol)
3. Dheeraj Sharma - Working Capital Management (Himalaya, 2005)
4. Ravi M. Kishore - Financial Management (Taxmann, 6th Ed.)
5. Khan & Jain - Financial Management (TMH, 5th Ed.)

Signature:-

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Paper-39: BBL 603

Law of Property

Objective: The objective of this paper is to study the laws related to property and easement.

UNIT-I:

- General Principles applicable to transfer of both Movable and Immovable properties.
- General definitions- immovable properties , attestation , notice
- Meaning of transfer of property (section 5)
- Non-transferable properties (section 6)
- Persons competent to transfer, incidents of transfer , oral Transfer (section 7,8 & 9).
- Condition restraining alienation (section 10 to 12)
- Transfer of benefit of unborn person and rule against Perpetuity (section 13 to 18)
- Vested and contingent interest (section 19 & 21)
- Conditional transfer (section 25 to 29)

UNIT-II:

- Election (section 35) .
- General Principles applicable to transfer of immovable Properties only .
- Transfer by Unauthorised persons other than full owner (section 41 & 43) .
- Restrictive covenant and protection of third person&rights (section 39 & 40) .
- Lis pendens (section 52) .
- Fraudulent transfer (section 53) .
- Part - performance (section 53 A) .

UNIT-III:

Signature:-

1. *R. D. Singh*
2. *P. S. Singh*
3. *S. K. Singh*
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- Sale of Immovable property : definition and mode of sale And Exchange (section 54 & 118)
- Mortgage : definitions mortgage , Mortgagor , Mortgagee , Mortgage Money , Mortgage Deed (section 58) charge (section 100)
- Kind of Mortgage (section 58)
- Mode of formalities of creation of mortgage (section 59)
- Right to redeem , Partial Redemption , Clog on Redemption (Section 60)
- Marshalling and contribution (section 81 & 82)
- Subrogation (section 91 & 92)





UNIT-IV:

- Leases of immovable property :
- Definition of Lease (section 105) and License .
- Lease how made (section 107) .
- Determination of Lease (section 111)
- Effect of holding Over (section 116)
- Gift: Definition of Gift (section 122)
- Transfer how effected (section 123)
- Onerous Gift (section 127)
- Universal Donee (section 128)
- Law of Easement : Definition , Acquisition and Kinds of Easement (section 4 to 18)

Acts.

1. The Transfer of Property Act, 1882
2. The Indian Easement Act, 1882

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COURSE OUTCOMES-

CO1. Analyse and define the concept and nature of transfer of immovable property, and illustrate the different types of transfers and rules relating to it.

CO2. Analyse the rule relating to transfer of property within two living persons and the consequences of it

CO3. Evaluate the rules relating to general transfer of immovable property

CO4. Determine and analyse the rules of Sale of Immovable Property and rights and liabilities of seller and buyer and also Analyse and evaluate the rules governing Mortgages, Leases, Exchanges, Gift and Actionable Claims rights and liabilities of transferor and transferee and the rules relating concept of easement and kinds of easement and rights and liabilities of transferor and transferee.

Books

1. G.P.Tripathi, Transfer of Property Act, 2007
2. Mulla, Transfer of Property Act, 1999, Universal Delhi
3. V.P.Sarathy, Transfer of Property, 1995 Eastern Book Co.
4. S.N.Shukla, Transfer of Property Act, 2007

Signature:-

1. *R.A. Gupta*
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PAPER-40: BBL 604

Law of Evidence

OBJECTIVE: This paper is to orient students with importance of evidence for establishment of claims and the related rules and principles.

Unit-I Introduction/Relevancy of Facts

Definitions – Court, Fact, Fact in Issue, Relevant Facts, Evidence, Document, Proved, Disproved & Not Proved, Oral, Documentary & Hearsay Evidence

May presume, Shall Presume & Conclusive Proof

Res Gestae

Facts which are Occasion, Cause & Effect

Motive, Preparation & Conduct

Explanatory or Introductory facts & Test Identification Parade

Evidence to Prove Conspiracy

Inconsistent Facts (Plea of Alibi)

Unit- II Admissions & Confessions

Definition of Admission

Persons whose Admissions are Relevant & Against Whom Admission may be Proved

Admissions how far Relevant & Evidentiary Value of Admissions

Definition & Evidentiary Value of Confession

Confessions carrying Inculpatory & Exculpatory Statements

Extra Judicial Confession, Confession caused by Threat, Confession to Police & Confession of Co-accused

UNIT – III Statements by Persons who cannot be called as Witnesses

Dying Declaration – Essentials & Evidentiary Value

Relevancy of Evidence in Prior Judicial Proceeding

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Statements made under Special Circumstances

Judgments of Court when Relevant

Opinions of third persons when Relevant

Character when Relevant

Unit- IV Proof, Estoppel, and Examination of witnesses

Facts which need not be proved

Oral Evidence

Documentary Evidence

Exclusion of Oral by Documentary Evidence

Burden of Proof

Estoppel

Presumptions

Who may testify.

Witness unable to communicate verbally,

Accomplice

Examination of Witness, Hostile Witness

COURSE OUTCOMES-

CO1. Analyse and define the concept and general nature of evidence, and illustrate the different types of evidence and court procedures relating to evidence.

CO2. Analyse the rule relating to relevance of evidence and admissibility of evidence before the court and Evaluating the rules relating to dying declaration and admissibility of dying declaration

CO3. Determine and analyse the standard of proof and burden of proof in civil and criminal cases, and specify types of presumptions.

CO4. Analyse and evaluate the rules governing examination in chief, cross examination and reexamination, and establish the procedures in the conduct of a civil or criminal trial and Determining the rules relating to competence and compellability of witnesses in relation to case

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study material.

Books Recommended:

Rattan Lal and Dheeraj Lal: The Law of Evidence.

Batuk Lal: Law of Evidence.

Munir : Law of Evidence

C.D.Field: Law of Evidence

Act

Indian Evidence Act ,1872

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Paper-41: BBL 605

Code of Criminal Procedure

OBJECTIVE : The law of Criminal Law is indented to provide a mechanism for the enforcement of criminal law. Without proper procedural law, the Substantial Criminal law which defines offences and provides punishments for them would be almost worthless.

UNIT I

- Object, Scope and Extent of Cr.P.C
- Definition, Constitution of criminal courts and their powers
- Arrest, Search and Seizure Processes to Compel Appearance Information to Police Power to Investigate
- Jurisdiction of Criminal Courts in inquires and arrests
- Cognizance and initiation of proceeding before Magistrate Complaints to Magistrate and commencement of proceedings

UNIT III

- Public Order and Alimony
- Security for peace and good behavior
- Maintenance of Public order and Tranquility
- Charge
- Trial by Session Court

UNIT IV

- Trials
- Warrant Trial

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- Mode of taking and recording
- Evidence
- Summons Trial in summons cases
- Summary Trial
- General provision as to Enquiries and Trial
- Judgment and plea bargaining

UNIT V

- Appeal, Revision, Reference
- Appeals and Appellate Authorities in Criminal cases
- Inherent power of High Court
- Execution of Sentence
- Suspension, Remission and Commutation of Sentences
- Provision as to Bail and Anticipatory Bail
- Limitation for taking cognizance
- Maintenance of Wife, Children and Parents

COURSE OUTCOMES-

CO1. Students will understand importance of criminal procedure followed by criminal courts

CO2. It explains procedure from arrest till trials and punishments

CO3. It is important legislation which gives practical knowledge to students

CO4. It also covers appeals revision and explains hierarchy of criminal courts.

Books/ Acts

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1. The Code of Criminal Procedure, 1973
2. Chandrasekharan Pillai, Kelkar Lecturer on Criminal Procedure, 1998
3. Eastern Book Co.
4. Ratan Lal & Dheeraj Lal, Cr.P.C, Universal, Delhi
5. Woodroffe, Commentaries on Cr.P.C. 2000 Universal

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PAPER -42: BBL 606

Code of Civil Procedure

Objective: This paper is to focus on the study of civil procedure under the CPC.

UNIT – I Introduction

Definitions

Jurisdiction of Civil Courts, Res Sub Judice, Res Judicata

Foreign Judgment

Place of Suing & Transfer of Suits

UNIT – II Suit

Parties to Suit, Frame of Suit

Pleadings & Amendment of Pleadings

Plaint, Summons, Written Statement, Set-off & Counter Claim

Appearance & Non-Appearance of Parties

First Hearing & Trial

Discovery, Inspection, Production & Admission of Documents

Unit – III Interim Powers & Inherent Powers of Courts

Interim Orders & Temporary Injunctions

Withdrawal & Compromise of Suits

Death, Marriage & Insolvency of Parties

Judgement & Decree

Suits by Pauper and minor

Restitution, Caveat, Inherent Powers of the Court

Unit – IV Appeals, Reference, Review, Revision

First Appeals, Second Appeals, Appeals from Orders, Appeals to Supreme Court

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Reference, Review, Revision

Arrest, Detention & Attachment of Property

Arrest and attachment before Judgement(Order XXXVIII)

Appointment of Receiver (Order XL)

COURSE OUTCOMES-

CO1.Know the detail procedure for redressal of civil rights.

CO2. Understand, where the suit is to be filed.

CO3.The essential forms and procedure for institution of suit, the documents in support and against, evidence taking and trial, dimensions of an interim order, the peculiar nature of the suits, the complexities of executing a decree and provisions for appeal and revision are all matters which a lawyer for any side is to be familiar with.

CO4. To have good grounding in the subject before one enters the profession

Suggested Readings and books-

1. Mulla; The Code of Civil Procedure, Lexis NexisButterworths Publications
2. C.K. Takwani; Civil Procedure, Eastern Book Company
3. Sarkar; Code of Civil Procedure, Wadhawa Publications Nagpur.
4. M.P. Jain; The Code of Civil Procedure, Wadhawa Publications, Nagpur
5. M.P. Tandon: The Code of Civil Procedure

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Elective Paper

Paper 43- BBL 607 **INFORMATION TECHNOLOGY LAW**

OBJECTIVE: This is a basic paper for law student to know the about the technology law and statutory provisions.

UNIT-I Introduction

- Concept and Definition – Computer, Digital Signature, Key Pair, Subscriber, Verification
- Globalisation and E-Commerce – U.S./U.K.
- I.T. Act 2000 – Aim and object, E-mail, Torts & contract on Internet, Offences and Cyber Crimes, Stalking, Hacking, tempering, Junk Spamming – publication of obscene material, offences of computer, worms & virus Defamation and internet
- Loop holes in I.T. Act.

UNIT-II Adjudication and penalties

- Powers of Police Officers
- The Cyber Regulations Appellate Tribunal
- Appeal to High Court
- Compounding of contravention and Recovery of penalty

UNIT-III Protection of Consumers and Victims

- Protection of consumer & unfair Terms
- Protection of person when person is not consumer
- Proposed Amendments
- R.B.I. Guideline for A.T.M. Transactions

UNIT-IV Judicial Pronouncement

- Shreya Singhal V. Union Of India
- Justice K.S Puttaswamy V. Union Of India
- Mattel Inc. And Others V. Jayant Aggarwal And Others

Course Objectives (COs)

COs1. To understand the basic concept of digitalisation .

COs.2. To, understand the provisions of IT Act, and It's application.

COs3. To, understand and application of the provisions for protection of Consumer and rules of A.T.M. transactions.

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Reference:

1. I.T. Tech. Law : Gupta & Agrawal – Premier Publication, Allahabad
2. Sharma Vakul, Information Technology: Law and Practice (Law and Emerging Technology, Cyber Law and e-Commerce), Universal Law Publishing Company, 2nd Edition 2007.
3. Information Technology Act, 2000

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Elective Paper

Paper 43- BBL 608

MARKETING RESEARCH

OBJECTIVE: The objective of this course is to train participants to apply concepts and techniques in marketing so that they become acquainted with the duties of a marketing manager.

UNIT I

- Concept of Market, Marketing & Market Place.
- Holistic Marketing Concept, Value Delivery Process,
- Role of Strategic Planning.
- Marketing Philosophies;
- Marketing Management Process-An Overview.

UNIT II

- Marketing Research Basics and Process,
- Consumer Behavior, Five Stage Model.
- B2B Buyers Behaviour,
- Segmentation & its Concept, Bases and Application.
- Understanding Marketing Environment;
- Demand Forecasting;
- Market Segmentation,
- Targeting and Positioning.
- BCG Matrix application and Limitations,
- Packaging, Labeling,

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- Guarantees and Warranties.

UNIT III

- Product and Pricing Decisions:
 - Product Concept; Types of Products; Product Levels; Major Product Decisions;
 - Brand Management; Product Life Cycle,
 - New Product Development Process;
 - Pricing Decisions: Determinants of Price; Pricing Process, Policies and Strategies.
 - Services Marketing: Meaning and Nature of Services
 - Growing Importance of Services Sector; Classification of Services and Marketing Implications;
 - Services Marketing Management Process.

UNIT IV

- Promotion and Distribution Decisions: Communication Process;
- Promotion Tools- Advertising, Personal Selling,
- Publicity and Sales Promotion;
- Emerging Channels of Distribution, Distribution Channel.
- Decisions-Types and Functions of Intermediaries;
- Channel Design;
- Selection and Management of Intermediaries.
- Emerging Trends and Issues in Marketing:
- Consumerism,

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- Rural Marketing, Social Marketing; Direct Marketing; Online Marketing, Green Marketing
- .Integrated Marketing Communication and Process, IMC- Development Effective Communication.

COURSE OUTCOMES-

CO1. Market research is available as a service to help any company, service provider, individual or organisation make better, more informed decisions.

CO2. The more research is embedded in the strategic plans of a firm, the better equipped it is to deal with the changing environment within which it operates.

CO3. To KNOW Rural Marketing, Social Marketing; Direct Marketing; Online Marketing, Green Marketing in detail.

CO4. To analyse the Integrated Marketing Communication and Process with IMC- Development and Effective Communication.

Books:

1. Strategic Brand Management By Kevin Lane Keller, Parameswaran, Isaac Jacob Pearson
2. Strategic Brand Management by Jean Noel Kapferer, Kogan
3. Kotler & Kosky Marketing Management – a south asian Perspective – Pearson

Reference books-

4. Zeithaml V. A. , Bitner M. J. and Pandit, A. (2008), Services Marketing, 5th Edition, Tata McGraw Hill
5. Publishing Co. Ltd. New Delhi.
6. Ramasswamy and Namakumari, Marketing Management – McMillan.

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SEVENTH SEMESTER

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Paper- 44: BBL 701

Business Value & Ethics

OBJECTIVE: This paper aims to Promote understanding of the importance, for business and the community, of ethical conduct; Enhance awareness and critical self-examination of one's own values, and to appreciate the relevance of personal values in the business

UNIT I

- Business Ethics- An overview-Concept, nature, evolving ethical values,
- Arguments against business Ethics.

UNIT II

- Work life in Indian Philosophy: Indian ethos for work life,
- Indian values for the work place, Work-life balance.

UNIT III

- Relationship between Ethics & Corporate Excellence-
- Corporate Mission Statement,
- Code of Ethics, Organizational Culture, TQM.

UNIT IV

- Gandhian Philosophy of Wealth Management-
- Philosophy of Trusteeship, Gandhiji's Seven Greatest Social Sins.
- Corporate Social Responsibility-Social Responsibility of business with respect to different stakeholders,
- Arguments for and against Social responsibility of business,

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➤ Social Audit.

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and Sources of business ethics, Corporate Social Responsibility, Gandhian Philosophy and wealth management
- CO2.** Relation between Business Value and ethics
- CO3.** Understanding of Corporate Social Responsibility
- CO4.** Concepts of business value and Ethics

Suggested Readings / Books:

1. Ivan Illich, 1974, Energy & Equity, The Trinity Press, Worcester, and HarperCollins, USA
2. E.F. Schumacher, 1973, Small is Beautiful: a study of economics as if people mattered, Blond & Briggs, Britain.
3. A Nagraj, 1998, JeevanVidyaekParichay, Divya Path Sansthan, Amarkantak.
4. Sussan George, 1976, How the Other Half Dies, Penguin Press. Reprinted 1986, 1991

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Paper -45: BBL 702

Environment Law

OBJECTIVE: The objective of this paper is to acquaint the students with the environmental issues, pollution and control and the measures taken for its protection along with the norms prevailing at international and national level

UNIT-I

- Dimensions of Environmental Problems, Pollution & its Kinds,
- Sustainable development,
- Constitutional Provisions & Judicial Activism (Principles-Precautionary principle, Polluter pays principle, public trust doctrine)

UNIT-II


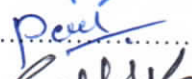
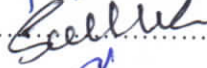

- The Water (Prevention & Control of Pollution) Act, 1974 ; Definition, Central and State Pollution
- The Air (Prevention & Control of Pollution) Act, 1981; Definition,
- Central and State Pollution
- Control Boards: Constitution, power and function; Sample of effluents, Citizen Suit Provision

UNIT-III

- The Environment (Protection) Act, 1986,
- The National Environment Tribunal Act, 1955 and
- The National Environment Appellate Authority Act, 1997

UNIT-IV

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- Indian Forest Act, 1927
- Kinds of forest-private, Reserved, Protected and Village Forest,
- The Forest (Conservation) Act, 1980
- The Wild Life (Protection) Act, 1972; Authorities to be appointed and constituted under the Act, Hunting of wild animals, Protection of Specified Plants, Trade or Commerce in Wild Animals, animals articles and trophies; Its prohibition.

Acts

1. The Water (Prevention and Control of Pollution) Act, 1974
2. The Air ((Prevention and Control of Pollution) Act, 1981
3. The Environment (Protection) Act, 1986
4. The National Environment Tribunal Act, 1955
5. The National Environment Appellate Authority Act, 1997

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources Environmental Problems Constitutional Provisions & Judicial Activism

CO2. Relation between the Water (Prevention & Control of Pollution) Act, 1974 and the Air (Prevention & Control of Pollution) Act, 1981

CO3. Subjects of Environment Law

CO4. Concepts of the National Environment Tribunal Act, 1955 and the National Environment Appellate Authority Act, 1997

Books

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1. ShyamDiwan, Armin Rosencranz, Environmental Law & Policy in India
2. P. Leelakrishnan, The Environmental Law in India
3. Dr.P.S.Jaswal, Environmental Law

Signature:

1. *Shyam Diwan*

2. *P. Leelakrishnan*

3. *Dr. P.S. Jaswal*

4. *S. Abhi*

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Paper -46: BBL 703

Drafting, Pleading, and Conveyancing

OBJECTIVE: The object of this paper is to train students in the art of drafting both for court purposes as well as for other legal forums.

UNIT- I

- Civil: Plaint,
- Written Statement,
- Interlocutory Application,
- Original Petition,
- Affidavit,
- Execution Petition,
- Memorandum of Appeal and Revision,
- Petition under Article 226 and 32 of the Constitution of India

UNIT- II

- Criminal: Complaint
- Criminal miscellaneous Petition,
- Bail Application,
- Memorandum of Appeal and Revision

UNIT-III

- Conveyance: Sale Deed, Mortgage Deed, Lease Deed, Gift Deed,
- Promissory Note,
- Power of Attorney, will, trust Deed

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UNIT-IV

- Drafting of Writ Petition and PIL
- Petition of Restitution of Conjugal Rights (Section-9 H.M.A,1955)
- Judicial Separation (Section-10 of H.M.A,1955)
- Divorce Petition(Section-13, H.M.A,1955)

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Complaint, Written Statement, Interlocutory Application, Original Petition, and Affidavit

CO2. Relation between Complaint, appeal and Revision

CO3. Subjects of court terminology

CO4. Concepts of Writ Petition and PIL Petition

Books

1. Banerjee and Awasthi, Guide to Drafting
2. Michael, Haewood, Conveyancing
3. William, M. Ross, Pleading
4. G.C. Mogha & K.N. Goyal, Indian Conveyancer
5. Mogha, Pleading drafting and conveyance

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Paper- 47: BBL 704 Professional Ethics and Professional Accounting System

OBJECTIVE: The paper aims to imbue students with importance of Ethics in Legal profession. It also focuses on Court craft as part of Legal Profession.

UNIT I

- Historical development of Legal Profession in India;
- Constitution, Function, Powers and Jurisdiction of State Bar Council and Bar Council of India Admission and enrolment of Advocates

UNIT II

- Profession ethics and Advocacy, Standards of Professional Conduct and Etiquette,
- Conflict between interest and duty, Duty to court, Duty to Client, Duty to opponent,
- Duty to Colleagues, Duty towards Society and obligation to render legal aid

UNIT III:

- Bench-Bar Relationship
- Reciprocity as partners in administration of Justice; Professional Misconduct;
- Rights and Privileges of Advocates

UNIT IV:

- Contempt of Court Act, 1971
- Historical development of Contempt of Court Act in India,
- Object and Constitutional validity of Contempt of Court Act.
- Definition, Kinds of Contempt; Contempt by Judges, Magistrates, Lawyers and other persons; Cognizance, Procedure, Appellate provisions regarding Contempt Defences,

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Punishment and Remedies against punishment for Contempt of Court and Punishment for Contempt, Defences under contempt of court.

COURSE OUTCOMES-

- CO1.** Meaning, definition, and Sources of Historical development of Contempt of Court Act in India,
- CO2.** Relation Between court advocate and client
- CO3.** Subjects of professional conduct and contempt o court
- CO4.** Concepts of Bench Bar Relations and right and privileges of advocates

Acts

1. The Advocate Act, 1961
2. Contempt of Court Act, 1971
3. The Advocates Welfare Fund Act, 2001
4. The Bar Council of India Rules, 1961

Books

1. Holland Avrom Shree, Advocacy, 1994 Universal, Delhi
2. Keith Evam, The Golden Rules of Advocacy, 1994, Universal, Delhi
3. SandeepBhalla, Advocates Act & Professional Misconduct, Nasik Law House
4. JPS Sirohi, Professional Ethics, Lawyer's Accountability, Bench-Bar Relationship, ALA
5. Mr. Krishna Murthy Iyer's Book on Advocacy
6. The Bar Council Code of Ethics

Signature:-

1. *R. J. Jais*
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PAPER -48 : BBL 705

Law of Taxation

OBJECTIVE: Concept of income tax, heads of income, including foreign income assessment procedures, adjudication and settlement of tax disputes are the focus points of study in this paper.

UNIT-I

- History of Tax Law in India,
- Constitutional provisions relating to Taxation Nature and Scope of Tax,
- Definition: Persons, Assesses, Tax Pays, Previous year, Assessment years, Financial year, Income, Gross Taxable Income, Taxable Income, Agricultural Income, Tax Evasion and Tax Avoidance

UNITII

- Direct Tax
- Income Tax, Residential Status: Rules (Sec.6), Tax Liability
- Exemption (Sec.10),
- Deduction (Sec.80), related to individual, Expenses & Income, Rebate (Sec.88 & 88 B),
- Deemed income and clubbing of income, Carried Forward and Set of losses.

UNITIII

- Income Tax
- Heads of Income: Income from Salary, House property,
- Business and Profession, Capital Gain and other sources
- Calculation of Gross Total and Taxable income, Tax rebate and Computation of Tax Liability, Tax Collection at source and Advance Tax

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UNIT IV

- Assessment Procedure, Types of Assessment,
- Income Tax Authority: Their function, Duties and Powers, Appeal, Offences, Fines and Penalties, Settlement of grievances and Prosecution, Income Tax Act, 1961, Income Tax Rules

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Constitutional provisions relating to Taxation Nature and Scope of Tax

CO2. Relation Between direct Tax and indirect Tax

CO3. Subjects of Tax

CO4. Functions of Income Tax Act, 1961

Books:

1. Ramesh Sharma, Supreme Court on Direct Taxes, (1998)
2. Sampat Iyengar, Law of Income Tax, (1998)
3. Kanga and Palkiwala, The Law and Practice of Income Tax

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Elective Paper

Paper 49 - BBL 706 :

Health Law

OBJECTIVE: This paper focuses on various aspects of health care law including the constitutional perspective, obligations and negligence of medical professionals and remedies available to consumers of health care.

UNIT – I: MEDICINE AND HEALTHCARE

- Healthcare as an issue at the national and international level
- Constitutional provisions
 - Right to Health as a Fundamental Right
 - Remedies available under the Indian Constitution
 - Right to health vis-à-vis the right to confidentiality
 - Access to medical records

UNIT – II: PROFESSIONAL OBLIGATIONS OF DOCTORS

- Transplantation of Human Organs Act, 1994
- Pre Conception & Pre Natal Diagnostic Techniques (Prohibition of sex selection) Act, 1994
- International Code of Medical Ethics
- Indian Medicine Central Council Act, 1970
- Dentists Act, 1948
- The Homeopathy Central Council Act, 1973
- The Drugs and Cosmetics Act, 1940

UNIT – III: MEDICAL NEGLIGENCE

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- Ingredients
- Role of consent in medical practice
- Error of judgment and gross negligence
- Wrongful diagnosis and negligent diagnosis

UNIT – IV: REMEDIES FOR MEDICAL NEGLIGENCE

- Law of Torts
- Law of Crimes
- Consumer Protection Law

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and Sources medicines and health caring
- CO2.** Relation Between Medical negligence and ethics
- CO3.** Subjects of medical ethics
- CO4.** Concepts of Consumer Protection Law, Crimes, and Negligence



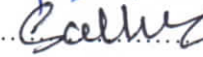

Text book:

1. Vijay Malik – Drug and Cosmetic Act, 1940
2. Anoop K. Kaushal – Medical Negligence & Legal Remedies

References:

1. Dr. Jagdish Singh – Medical negligence Compensation
2. B.K. Dutta – Drug Controntrol.

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Elective Paper

Paper 49 - BBL 707: LEGAL AID AND LEGAL LITERACY

OBJECTIVES

The objective of this paper is to impart legal awareness to the masses and also train students in granting legal service to needy.

UNIT I - LEGAL AID

Meaning, Nature, Scope, and Development Constitutional provisions ; Provision of civil procedure code and code of criminal procedure regarding legal aid The Legal Services Authorities Act and legal aid

UNIT II – LOK ADALAT

Lok Adalat- Organisation, cognizance of cases, award and powers. Permanent Lok Adalat- establishment, cognizance of cases, procedure and award. Study of other alternative dispute resolution system in brief such as Nyay Panchayat and Family courts.



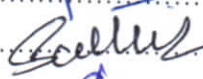
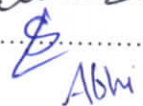
UNIT III-PIL

Introduction PIL- its origin and meaning Scope and nature of PIL Object of PIL PIL and Private Interest Litigation Locus Standi Principle of locus standi- traditional approach Liberal approach Guidelines for entertaining a PIL Petition by public spirited person or association Misuse of PIL

UNIT III- DRAFTING OF PIL

Drafting of PIL petitions and writing of applications for legal aid

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Leading Cases:

- 1 Bandhua Mukti Morcha Vs Union of India AIR 1984 SC 802, (1984) 3 SCC 161
48/Syllabus/LL.B.
- 2 Olga Tellis v Bombay Municipal Corporation (1985) 3 SCC 545, AIR 1986 SC 180
- 3 Sukdas v. Union Territory of Arunachal Pradesh (1986) 2 SCC 401, AIR 1986 SC
991
- 4 Sheela Barse Vs State of Maharashtra AIR 1983 SC 378

Text Book & Reference Books

- 1 Dr. S.R. Myneni- Public Interest lawyering legal aid and para legal services
- 2 Sujan Singh- Legal aid-human right to equality
- 3 S.S. Sharma- legal assistance to Poor
- 4 P.N. Bhagwati- legal aid as human right
- 5 P.N. Bajpayee- Legal aid and the Bar council
- 6 Sunil Deshtra- lok adalats in India- genesis and functioning
- 7 Sampat Jain- Public Interst Litigation
- 8 Dr. Kailash Rai- Janhit Vakalat, vidhik sahyog evam ardh vidhik sevayen.
- 9 Suresh Bhatia- Nirdhan Vidhik Shayta, Rajasthan Hindi Granth Academy
- 10 P.M. Bakshi- Public Interest Litigation

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EIGHTH SEMESTER

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PAPER -50: BBL 801

Rural Marketing & Service Marketing

OBJECTIVE: The course aims to familiarize the students with the basic concepts of Rural Marketing, the nature of the Rural Consumer, and marketing of agricultural inputs and produce. Significance of Services and its importance.

UNIT I

- Definition of Rural Marketing,
- Indian Rural Market,
- Environment: Population and its locations, occupation pattern, expenditure pattern, infrastructure facilities;
- Marketing of Agricultural Produce

UNIT II

- The Rural Consumer: Characteristics, factors influencing his purchase decision,
- Rural demand: Nature, types of requirements, hierarchy of markets and rural market index,
- Problems in rural marketing.
- Formation of Cooperative marketing

UNIT III

- Meaning and nature of service marketing, goods and services - a comparative study,
- Significance, marketing mix for services,
- Classification of services;

UNIT IV

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- Promotion mix strategy for services,
- Relationship marketing,
- Services under WTO.
- Marketing of Services in India: bank, insurance, tourism, hospital and consultancy

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and Sources of goods and services
- CO2.** Relation Between rural and urban marketing
- CO3.** Concepts of WTO
- CO4.** Functions of bank, insurance, tourism, hospital and consultancy

SUGGESTED READING

1. Jonathan Reuvid, Guide to Rural Business (Kogan Page)
2. Chaturvedi S.K.-Rural Development In India(Universities Press)
3. Baron S and Harrisk - Services Marketing: Text and Cases (Palgrave, 2nd Ed.)
4. Love lock Christopher - Services Marketing: People, Technology and Strategy (Pearson Education)
5. Zeithaml - Services Marketing (Tata Mc Graw Hill, 3rd Ed.)
6. Woodruff Helen - Service Marketing (Macmillian, 1st Ed.)
7. Payne Adrian - The Essence of Service Marketing (Prentice Hall of India)
8. Rama Mohana Rao - Services Marketing. (Person Education, 1st Ed.)
9. Govind Apte - Services Marketing (Oxford University Press)

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Paper -51: BBL 802

Banking Law

OBJECTIVE: The objective of this paper is to study the functioning of the bank and its negotiable instruments.

UNIT – I

- Historical Development of Banking Institutions in India,
- Relationship of Banker and Customer,
- Special classes of Customer and Nature and Type of Accounts,
- Obligation to Maintain Secrecy.

UNIT – II

- The Banking Regulation Act, 1949- Definitions, business of Banking Companies;
- Control over Management, Regulation regarding Share capital Suspension of Business and Winding up of Banking companies.
- Balance Sheet, Audit and Inspection, Amalgamation and Reconstruction,
- Recent Trends of Banking System: New Technology, Automatic Teller Machine and use of Internet, Smart Cards, Credit Cards and use of expert system.

UNIT – III

- Banking Securities: Pledge, hypothecation, Charge, Lien and Mortgage;
- Bank frauds: Definition, Classification of Frauds and Action required by Banks, fraud prone areas in different accounts – Saving Bank Accounts, Current Accounts,
- Thefts, Burglary and Fraud in cases of advances, Fraud in cases of remittances and preventive measures.

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UNIT – IV

- Negotiable Instrument Act, 1881: Definition; kinds of Negotiable Instruments; Holder and Holder in due course;
- Payment in due course,
- Capacity of Parties Negotiation, Modes of negotiations,
- Endorsement and its kinds, Acceptance and dishonor of Cheque
- Penalties in case of dishonour of Cheque and Crossing of cheque.

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, banking institution of India

CO2. Relation between Banks and its customers

CO3. Subjects of Bank Instruments and Cheque

CO4. Concepts of saving bank account and current bank account

Suggested Readings:

1. B.R. Sharma and R.P. Nainta: Principles of Banking Law and Negotiable Instruments Act.
2. M.L. Tannen, Tannen's Banking Law and Practice in India, Indian Law House, New Delhi.
3. S.N. Gupta, Banking Law in Theory and Practice, Universal, New Delhi.
4. G.S.N. Tripathi (ed.), Sethi's Commentaries on banking Regulation Act, 1949.
5. Bahsyam and Adiga, The negotiable Instruments Act, Barath Law House, New a. Delhi.
6. S.N. Gupta, Banks and the Consumer Protection Law, Universal, Delhi.
7. Mujherjee T.K., Banking Law and Practice.
8. Chandhary R. M, Banking Laws.

Signature:

1. *R.P. Nainta*

2. *Abhishek*

3. *S.N. Gupta*

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PAPER -52 BBL 803

Alternative Dispute Resolution

Objective: The objective of this paper is to acquaint students with various modes of ADR

UNIT I:

- Concept, Need and Development, Advantages.
- Arbitration and Conciliation Act, 1996: Object, Development and Salient features
- Arbitration: Definition, Sources, Kinds,
- Scope and Differences to Court Arbitration Agreement, Composition of Arbitral Tribunal

UNIT II

- Jurisdiction of Arbitral Tribunal,
- Conduct of Arbitral Proceeding,
- Making of Arbitral Award and Termination of Proceedings

UNIT III

- Recourse against Arbitral Award, finality and Enforcement of Arbitral Award, Appeal, Enforcement of Certain Foreign Awards

UNIT IV

- Conciliation,
- Mediation,
- Lok- Adalat, Mobile Lok- Adalat & Permanent Lok- Adalat,
- Negotiation and Summary trials, etc.

Acts:

1. Arbitration and Conciliation Act, 1996
2. Legal Service Authority Act, 1987

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Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1. Meaning, definition of arbitration conciliation and mediation
- CO2. Relation Between arbitration tribunal, Lok Adalat, Legal service authority act and court
- CO3. Subjects of alternative dispute resolution
- CO4. Concepts of arbitration Process and implementation of its awards

Books

1. B.P.Saraf & M. Jhunjhunwala, Law of Arbitration & Conciliation, (2000) Snow White, Mumbai
2. Gerald R. William (ed.), The New Arbitration & Conciliation Law of India
3. P.C.Rao & William Sheffield, Alternative Disputes Resolutions, (1997) Universal, Delhi
4. Johari, Commentary on Arbitration and Conciliation Act. 1999 Universal, Del

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Paper- 53: BBL 804

Intellectual Property Right

OBJECTIVE: The objective of this course is to acquaint the students with basics of intellectual property rights with special reference to Indian law and practice.

UNIT I

- Intellectual Property: Meaning, Theories of Intellectual Property, Indian Perspective;
- Brief History of IP Laws in India: Patent Act, Trade Marks Act, Copy Right Act;
- IPRs Regulations before TRIPS Agreement: Paris Regime, Berne Regime And other Conventions;
- Basic Concepts and Framework of TRIPS Convention and Indian IP Laws;
- TRIPS Agreement and Its Impact on Indian Intellectual Property Laws, WIPO;



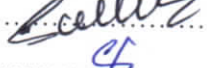

UNIT II

- The Trade Marks Act, 1999: History of Trademarks Law in India, Introduction, Definitions
- Registration of Trademarks(Sec 4 to 17): Conditions and Prohibitions, Deceptive Similarity
- Procedural Aspects for Registration (Sec.18 to 26),
- Effects of Registration (Sec.27 to 32),
- Infringement & Passing- off: Distinction, Acts Constituting Infringement and Tests for Infringement, Action for infringement- Judicial and Non-Judicial Remedies

UNIT III

- Introduction, Aims, Objective, Features & Principles, Inventions (Sec.2j) Invention not patentable (Sec.3 to 5), Application (Sec.6 to 8), Specification (Sec.9 to 10), Opposition (Sec.25), Grant & Sealing of Patent (Sec.43), Conditions for grant of patent (Sec.47)

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- Rights of Patents (Sec.47), Term of Patent (Sec.53). Patents of Addition (Sec.54 & 55), Surrender & Revocation (Sec. 63 to 66), Compulsory Licenses (Sec.84),
- License of right (Sec.86 to 88), Government use (Sec. 99), infringement (Sec.104 to 115),
- Patent Agents (Sec.125 to 132), International Arrangements (Sec.133 to 139),

UNIT IV

- Law relating to Geographical Indications
- Introduction, meaning and salient features of Geographical Indication of Goods under the Geographical Indication of Goods (Registration and Protection) Act, 1999, Registration, Duration and Renewal, Right conferred by registration, Infringement of Geographical Indication- Remedies, Offences and Penalties.





Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and IPR Law
- CO2.** Subjects of Paris conventions
- CO3.** Concepts of Patent Act, 1970
- CO4.** Functions of TRIPS, WIPO, UNESCO

BOOKS;

1. Cormish W.R. Intellectual Property, Patents, Trade Marks, Copy Right and Allied Right (1999), Asia Law House, Hyderabad.
2. Vikas Vashishth, Law and practice of Intellectual Property 1999 Bharat Law House Delhi.
3. P. Narayanan, Intellectual Property Law (1999), (ed) Eastern Law House, Calcutta
4. Bibeck Debroy (ed). Intellectual Property Right (1998), Rajiv Gandhi Foundation, Delhi
5. U.I.F. Anderfelt, International Patent Legislation and Developing Countries (1971)

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6. W.R. Cornish, Intellectual Property (3rd ed) (1996) Sweet and Maxwell 7. K. Thairani, copyright: The Indian Experience (1987)
7. W.R. Cornish, Para and Materials on Intellectual Property (1999) Sweet and Maxwell.

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Paper- 54; BBL 805

Cyber Law

OBJECTIVE: To create more awareness about cyber legal issues and challenges

UNIT-1

- Introduction; Jurisprudence of cyber law:
- Overview of computer and web technology, Freedom of expression on the internet: global value,
- Internet and problems of geography, Sovereignty, e-commerce.

UNIT-2

- The Information Technology Act, 2000 and International Legal Regime Aims and objects,
- Overview of the Act, Jurisdiction, Electronic governance, Legal recognition of electronic records and electronic evidence,
- Digital signature certificates, Securing electronic records and digital signature,
- European Convention on cyber crimes,
- UNCITRAL model on electronic commerce, 1996.

UNIT-3

- Cyber Crimes Meaning of cyber crimes, Cyber crimes under Indian Penal Code, 1860,
- Criminal Procedure Code, 1973, and Indian Evidence Act, 1872,
- Cyber crimes under the Information Technology Act, 2000,
- Cyber crimes under International law,
- Legal implications of social networking, Investigation and jurisdiction over cyber crimes.

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UNIT-4

- The Indian perspective: overview of intellectual property related legislation,
- Copyright law and cyberspace,
- Trademark law and cyberspace,
- Law relating to semi-conductor layout and design.

Act and Statute (As Amended)

1. The Information Technology Act, 2000 Text Books
2. Suri, Preeti and Associates; Open Source And The Law; LexisNexis
3. Gupta, Apar; Commentary on Information Technology Act; LexisNexis

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of jurisprudence of cyber law

CO2. Relation Between cyber law and UNCITRAL model of law

CO3. Concepts of cyber space and copyright law

CO4. Functions of cyber crimes under international law

Reference Books

1. Seth, Karnika; Computers Internet and New Technology Laws; LexisNexis
2. Gangopadhyay, Shubhashis, Singh, Manisha G. and Singh, Nirvikar; Waiting to Connect; LexisNexis
3. Viswanathan, Aparna; Cyber Law; LexisNexis
3. Bhansali, S.R.; The Information Technology Act, Bharat Law House

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Paper 55: BBL – 806

Media Law & Ethics

OBJECTIVE: The course introduces students to a broad range of specific ethical and legal issues pertinent to various aspects of the media. The course will investigate and analyse techniques for dealing with moral problems and moral dilemmas

UNIT 1. MEDIA AND LAW: AN INTRODUCTION

- Meaning and Types of Media, Theories related with Media
- Effect Theories related with Media, Importance of Media
- Historical background of Freedom of Speech and Expression in India with special reference to Print Media

UNIT 2. CONSTITUTIONAL FRAMEWORK OF FREEDOM OF SPEECH AND EXPRESSION IN INDIA

- Meaning and development of freedom of Speech and expression
- Constitutional Restrictions on freedom of Speech and expression
- The sovereignty and integrity of India,
- Constitutional status of Media
- The Security of the State
- Friendly relations with Foreign States
- Contempt of Court
- Defamation or incitement to an offence
- Facets of Media under Article 19(1)(a)
 - Right to circulate
 - Right to criticize
 - Right to conduct interviews
 - Right to express beyond national boundaries

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- Publication of parliamentary proceedings

UNIT 3. LAW AND ETHICS RELATED WITH ADVERTISEMENT

- Regulatory and Broadcasting Framework: An Introduction
- Press Council of India
- All India Radio
- Prasar Bharati (Broadcasting Corporation of India)

UNIT 4. RIGHT TO PRIVACY

- Defining and origin of Privacy
- Privacy and the Right to freedom of Speech and expression
- The law on Privacy in India
- Right to Information
- Laws that Licence Secrecy
- Judicial recognition of the Right to Information
- Salient features of The Right to Information Act, 2005

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning and definition of freedom of speech and expression
- CO2.** Relation between Media and Government of India
- CO3.** Subjects of press council of India
- CO4.** Salient features of The Right to Information Act, 2005

REFERENCES:

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- Media Law/Peter Carey. – 2nd Ed. – London: Sweet & Maxwell, 1996.
- Law of the Press / Durga Das Basu. – 2nd Ed. – New Delhi: Prentice Hall Inc., 1986.
- Facets of Media Law- A mini encyclopedia covering multiple dimensions of Media Law: by Madhavi Goradia Divan, EBC Publications
- Cases and Materials on Media Law: Jethmalani, Ram and Chopra, D. S; Thomson Reuters
- Gallant & Epworth Media Law: A Practical Guide to Managing Publication Risks
- Essays on Press Freedom/V R Krishna Iyer and Vinod Sethi. – New Delhi: Capital Foundation Society, 1996

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Elective Paper

Paper 56: BBL 807 Corporate Social Responsibility and Ethics

OBJECTIVE: This course explores corporate responsibility and ethics from a multidisciplinary and multi-stakeholder perspective. It reviews theories and practice of corporate ethics, responsibility, and liability

UNIT I : INTRODUCTION TO CSR

- Meaning & Definition of CSR, History & evolution of CSR.
- Concept of Charity, Corporate philanthropy, Corporate Citizenship,
- CSR-an overlapping concept. Concept of sustainability & Stakeholder Management.
- CSR through triple bottom line and Sustainable Business; relation between CSR and Corporate governance; environmental aspect of CSR;
- Chronological evolution of CSR in India; models of CSR in India, Carroll's model; drivers of CSR; major codes on CSR; Initiatives in India.

UNIT II

- International framework for corporate social Responsibility,
- Millennium Development goals, Sustainable development goals,
- Relationship between CSR and MDGs.
- United Nations (UN) Global Compact 2011.
- UN guiding principles on business and human rights
- OECD CSR policy tool, ILO tri-partite declaration of principles on multinational enterprises and social policy.

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UNIT III

- CSR-Legislation In India & the world.
- Section 135 of Companies Act 2013.
- Scope for CSR Activities under Schedule VII,
- Appointment of Independent Directors on the Board,
- The Drivers of CSR in India, Market based pressure and incentives civil society pressure, the regulatory environment in India Counter trends.
- Performance in major business and programs.
- Voluntarism Judicial activism.

UNIT IV

- Identifying key stakeholders of CSR & their roles.
- Role of Public Sector in Corporate, government programs that encourage voluntary responsible action of corporations.
- Role of Nonprofit & Local Self- Governance in implementing CSR; Contemporary issues in CSR & MDGs.
- Global Compact Self- Assessment Tool, National Voluntary Guidelines by Govt. of India.
- Understanding roles and responsibilities of corporate foundations.
- Review current trends and opportunities in CSR.
- CSR as a Strategic Business tool for Sustainable development.
- Review of successful corporate initiatives & challenges of CSR.
- Case Studies of Major CSR Initiatives

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Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources Corporate social Responsibility

CO2. Relation between International framework and corporate social responsibility

CO3. Subjects of United Nations (UN) Global Compact 2011

CO4. Concepts of CSR as a Strategic Business tool for Sustainable development

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Elective Paper

Paper 56: BBL 808 COPYRIGHT, TRADEMARK AND DESIGNS

OBJECTIVES : This paper is aimed at imparting the basic concepts of TM, Copyrights and to familiarize the legal rules pertaining to filing, infringement and other issues related to them from both national and international perspectives.

UNIT I

International Instruments for the protection of Copyright, Trademarks and Designs.

TRIPS Agreement--The Berne Convention--Rome Convention--Universal Copyright Convention--WIPO Internet Treaties--The Paris Convention--Madrid Agreement and Protocol--Trademark Law Treaty.

UNIT II

Introduction to Copyright-Overview, History& Concepts-Idea-Expression

DichotomyOriginality-Fixation

UNIT III

Copyright Act 1957-Works protected under Copyright Law - Authorship and

Ownership – Right conferred on Copyright Owner -Assignment and Licensing-Moral

Rights -Performers' Rights and Broadcasting Rights -Infringement of Copyright -

Remedies ---Defenses - Fair Use

UNIT IV

Nature, Origin and development of Trademark – Need for protection of Trademarks -

Trade Marks Act, 1999 - Registration – Assignment and Licensing – Passing off –

Infringement of Trademarks -- Remedies– well Known Marks.

Concept of Design –Trademark vs. Copyright (designs) – Design Act 2000 – The

Semiconductor Integrated Circuits Layout-Design Act, 2000

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Statutory material

1. Trade Marks Act, 1999
2. Copy right Act 1957

Books prescribed

1. W.R Cornish - Intellectual property
2. Kerly's Law of Trade Names
3. A.K Bansal _ Law of trade Marks in India
4. N.S Gopala Krishnan – Principles of Intellectual Property

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Paper -57: BBL 901

Competition Law

OBJECTIVE: To establish a Commission to prevent anti-competitive practices, promote and sustain competition, protect the interests of the consumers and ensure freedom of trade in markets in India.

UNIT-1

- Restraint of Trade under Indian Contract Act, monopolistic trade practices, restrictive trade practices.
- Provisions of Sherman's Act, Aims, objects and salient features of The Competition Act, 2002, its relationship with the Monopolies and Restrictive Trade Practices Act,
- Comparison between MRTP Act and Competition Act, 1969, Raghavan Committee Report,
- Definition of competition and competition Law.

UNIT-2

- Anti-Competitive Agreements, Abuse of Dominant Position and Regulation of Combinations
- Horizontal and vertical Agreement, dominant position.
- Abuse of dominant position, regulation of combinations viz. mergers and acquisitions.
- Combination, protection of consumers, anti-competitive.

UNIT-3

- Competition Commission of India
- Establishment, composition, powers, duties and functions,
- Distribution of business amongst commission and benches,

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- Jurisdiction of benches and procedure for adjudication,
- Penalties for offence under the Competition Act, 2002.

UNIT-4;

- Competition Appellate Tribunal
- Composition, functions, powers and procedure ,
- Award Compensation power to punish for contempt ,
- Execution of orders.

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and Sources Competition Commission of India
- CO2.** Relation between MRTP Act and Competition Act, 1969
- CO3.** Subjects of Competition Appellate Tribunal
- CO4.** Concepts of Anti-Competitive Agreements, Abuse of Dominant Position and Regulation of Combinations

Text Books

1. Aggarwal, V.K; Bharat Law House.
2. .Dugar, S. M.; Commentary on the MRTP Law, Competition Law and Consumer Protection Law; LexisNexis.

Suggested Reading

1. .K.S. Anantaranan : Lectures on Company Law and MRTP

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2. Dr. R.K. Singh : Restriction Trade Practices and Public Interest
3. Suzan Rab- Indian Competition Law- An International Perspective
4. S.M. Dugar's MRTP Law, Competition Law and Consumer Protection
5. Report of the Monopolies Inquiries Commission, Govt. of India 1965 (Dr. Hazari Report)
6. Sachar Committee Report, High Powered Committee on MRTP Act & Company Act, 1980 and other related work
7. A.E. Rodrigues, Ashok Menon- The limits of Competition Policy, the shortcomings of Economics
8. Taxmann's competition Law and Practic

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Paper -58: BBL 902

Labour Law -I

OBJECTIVE: This paper focuses on various aspect of management of labour relation and dispute settlement bodies and techniques.

UNIT-I

- Industrial Relation, Labour Problem and Labour Policy in India
- Trade Union Act, 1926 (Labour Management Relation); History and Development of Trade
- Union Movement , Registration of Trade Union, Rights and Liabilities of Registered Trade Union, Penalties and procedure, Collective Bargaining-Process, Merit and Demerit

UNIT-II

- Industrial Dispute Act, 1947
- Scope of Industry, Workmen, Employers, Industrial Disputes,
- Authorities under the Industrial Dispute Act, 1947;
- Procedure, Power and Duties of Authorities, Reference of Disputes to Boards, Courts or Tribunals

UNIT-III

- Strike, Lock Out, Lay Off, Retrenchment and Closure
- Unfair Labour Practices, Penalties, Offences by Companies, etc.
- Industrial Employment (Standing Order) Act, 1946

UNIT-IV

- Philosophy of Labour Welfare,

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- Historical Development of Labour Welfare,
- The Factories Act, 1948: Interpretation-competent person,
- Hazardous process, manufacturing process, Worker, Factory, Occupier, Health, Safety and Welfare, Working House of Adults, Employment of young persons, Inspectors-Appointment and Powers .

Acts

1. Trade Union Act, 1926
2. Industrial Dispute Act, 1947
3. Factories Act, 1948

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources Trade Union Act, 1926, Industrial Dispute Act, 1947 and Factories Act, 1948

CO2. Relation Between

CO2. Subjects of Authorities under the Industrial Dispute

CO3. Concepts of welfare of labours in India

CO4. Functions of Worker, Factory, Occupier, Health, Safety and Welfare, Working House of Adults, Employment of young persons, Inspectors-Appointment and Powers

Suggested Books

1. John Bowers & Simon Honey Ball, Text Book on Labour Law (1996) Blackstone, London
2. K.M.Pillai, Labour and Industrial Laws
3. V.G.Goswami, Labour and Industrial Laws, 1999

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4. Dr. S.K.Puri, Labour and Industrial Laws (New Ed.)
5. D.D.Seth, Commentaries on Industrial Disputes Act, 1998

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PAPER- 59; BBL 903

Moot Court and Internship

OBJECTIVE: The objective of having moot courts is to give the students practical training how the proceedings of the court takes place.

The Paper will have following components

- Moot Court: Every student may be required to do at least one moot court in five year. The moot court work will be on assigned problem.
- Observance of Trial in one case, either Civil or Criminal.
 - Students may be required to attend one trial in the course of the last year of LL.B. studies. They will maintain a record and enter the various steps observed during their attendance on different days in the court assignment.
- Interviewing techniques and Pre-trial preparations and Internship diary.
 - Each student will observe one interviewing session of clients at the Lawyer's Office/Legal Aid Office and record the proceedings in a diary. Each student will further observe the preparation of documents and court papers by the Advocate and the procedure for the filing of the suit/petition.
- The fourth component of this paper will be Viva Voce examination on all the above three aspects.
- Student will be required to undertake legal awareness programme in association with N.S.S. and other authorities as directed by the Faculty.

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of moot court for students

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- CO2. Relation Between Internship Diary and moot court
CO3. Subjects of clients at the Lawyer's Office/Legal Aid Office and record the proceedings in a diary
CO4. Functions of Viva Voce examination

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PAPER -60: BBL 904

Insurance Law

OBJECTIVE: It is to study the in depth knowledge of various risks covered under various insurances.

UNIT – I

- General Principles of Law of Insurance- Definition, Nature and History of Insurance, Contract of Insurance,
- Insurable Interest, Premium, Classification of Policies,
- Form and Contents, Commencement,
- Assignment, Construction, and Conditions of Policy.

UNIT-II

- The Life Insurance Corporation Act 1956 and The Life Insurance (Emergency Provisions), Act 1956- Object of the Law, Nature and Scope of Life Insurance Contract,
- Definitions, Kinds of Life Insurance, the Policy and Formation of a Life Insurance Contract, Circumstances affecting the Risk, Amounts Recoverable under Life Policy
- Persons Entitled to Payment, Settlement of Claim and Payment of Money,
- Establishment of L IC, Functions of LIC, Transfer of Existing Life Business to LIC, Compensation for Insurance business.

UNIT-III

- Motor Vehicle Act, 1988- Definitions, Necessity for Insurance against Third Party

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- Risk, Requirements of Policies and Limits of Liability, Validity of Policies of Insurance issued in reciprocating countries, Duties of Insurer to satisfy judgment and awards against persons insured in respect of third party risks, Rights of Third Party against Insurers on Insolvency of the Insured, Duty to give information as to insurance,
- Settlement between insurer and insured persons, Effect of death on certain causes of action,
- Effect of Certificate of Insurance, Transfer of Certificate of Insurance, Claims
- Tribunal, application for compensation, Option regarding claims regarding Compensation in certain cases, Award of Claims Tribunal, Procedure and Powers of
- Claims Tribunal, Awards of Claims Tribunal, Bar on Jurisdiction of the Civil Courts.

UNIT-IV

- Public Liability Insurance Act, 1991- Definitions, Nature, Scope and Object,
- Liability to give relief in certain cases on principles of no fault, Duty of owner to take out insurance policies, A Verification and publication of accident by Collector, Application for claim for relief, Award of Relief.
- Establishment of Environmental Relief Fund, Provision as to other right to claim compensation for death, Powers of entry, inspection, search and seizure, Penalty for contravention, Penalty for failure to comply with directions; Offences by companies and Government Departments.

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources Insurance Policy

CO2. Relation between the Life Insurance Corporation Act 1956 and the Life Insurance

CO3. Subjects of Settlement between insurer and insured persons, Effect of death on certain causes of action

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CO4. Concepts of Establishment of LIC, Functions of LIC, Transfer of Existing Life Business to LIC, Compensation for Insurance business.

Suggested Reading:

1. The Life Insurance Corporation Act 1956: Bare Act.
2. The Life Insurance (Emergency Provisions), Act 1956: Bare Act.
3. Motor vehicle Act, 1988: Bare Act.
4. Public Liability Insurance Act, 1991: Bare Act.
5. K.S.N Murthy and Dr. K.V.S. Sharma: Modern Law of Insurance (Butterworth's).
6. M. N. Mishra: Insurance Principles and Practices.
7. B.N. Banerjee: The Law of Insurance.
8. Brij Nandan Singh: New Insurance Law

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Paper- 61 BBL 905

Interpretation of Statutes

OBJECTIVE: The paper is to equip the students with various tools of interpretation of statutes.

UNIT I

- Law Making: Legislature, Executive and the Judiciary,
- Principle of Utility, Law and Public Opinion,
- Law and Social Control, Relevance of John Rawls and Law and Morals

UNIT II

- Meaning of the term Statute, Enactment,
- Interpretation and Construction, Kinds of Statutes,
- Statutes are valid, Intention of the Legislature,
- Commencement, operation, repeal and revival of statutes,
- Statute must be read as a whole in its context.

UNIT III

- Necessity for Rules of Interpretation,
- Literal Rule, Mischief Rule,
- Golden Rule. Harmonious Construction. Noscitur a sociis, Eiusdem generis,

UNIT IV

- Interpretation of Directory and Mandatory provision,
- Beneficial Construction,
- Taxing Statutes, Penal Statutes,
- Internal and External Aids to Interpretation.

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Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

- CO1.** Meaning, definition, and Sources of Law Making, Legislature, Executive and the Judiciary
- CO2.** Relation between Internal and External Aids to Interpretation
- CO3.** Subjects of Necessity for Rules of Interpretation
- CO4.** Concepts of Literal Rule, Mischief Rule, Golden Rule, Harmonious Construction, Noscitur a sociis, and Eiusdem generis

Books:

1. P. St. Langan (Ed.), Maxwell on the Interpretation of Statutes, (1997), N.M. Tripathi, Mumbai
2. Vepa, Sarathi, Interpretation of Statutes
3. Bawa & Roy, Interpretation of Statutes
4. Bentham Theory of Legislation, Eastern Book Co.

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Elective Paper

Paper- 62 BBL 906

Women and Laws

OBJECTIVES : To familiarize students with the specific cultural contexts of women in India

Course content

UNIT-I STATUS OF WOMEN

- In Vedic Period
- In Post Vedic Period
- Women in Medieval Period
- Women in British Period
- In contemporary India

UNIT-2 - INTERNATIONAL COMMITMENTS AND CONVENTIONS

- United Nation Charter, 1945
- Universal Declaration on Human Rights, 1948
- Declaration on Elimination of discrimination against women, 1967
- Convention on the Elimination of all forms of discrimination against women, 1979
- Declaration on the Elimination of violence against women, 1993
- Optional Protocol to the Convention on the Elimination of Discrimination against Women, 1999
- United Nation Millennium Declaration, 2000

UNIT-3 - SAFEGUARDS UNDER INDIAN CONSTITUTION

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- Preamble
- Fundamental Rights
- Directive Principles of State Policy
- Fundamental Duties
- Women's reservation in representative bodies

UNIT-4 - LAWS RELATING TO WOMEN

- Law Relating to Crime against Women
- Women and Industrial Laws
- Special Laws relating to Women
- Protection of Domestic Violence Act, 2005
- Protection and enforcement agencies
- Courts: Supreme Court, High Court, Family courts
- Commissions for Women (National and State)
- NGO's
- **Course Outcomes (CO's):** After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, Special Laws relating to Women

CO2. Relation between Law Relating to Crime against Women and Women and Industrial Laws

CO3. Subjects of Fundamental rights and Directive principles of state policies

CO4. Functions of United Nation Charter, 1945, Universal Declaration on Human Rights, 1948,

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Declaration on Elimination of discrimination against women, 1967, Convention on the Elimination of all forms of discrimination against women, 1979, Declaration on the Elimination of violence against women, 1993

REFERENCES:-

1. Gaur, Empowerment of Women in India (2005), Law Publishers (India) Pvt. Ltd. Allahabad.
2. Vinay Sharma, Dowry Deaths Legal Provisions and Judicial Interpretation (2007),
3. Dr. Sarojini Saxena, Femijuris, Chapter-5, India Publishing Co., Raipur.
4. Reena Patel, Hindu Women's Property Rights in Rural India(2007), Chapter-6, Ashgate Publ. Co. Burlington , USA .
5. Mamta Rao, Law Relating to Women and Children (2005), pg.66-67, Eastern Book Co. Lucknow.
6. G.B.Reddy, Women and the Law (2004), Gogia Law Agency, Hyderabad.
7. R.K.Raizada , Women and The Law : Problems and Prospects (1996),
8. Flavia Agnes, Women and Law in India (2006), Chapters 2,3,4,6 & 7, Oxford Uni. Press, New Delhi.
- 9 Dr. Preeti Mishra, Domestic Violence against Women legal control and judicial response Deep& Deep Publication Delhi
- 10 Engendering Law- Essay in Honour of Lotika Sarkar
- 11 Leena Gonsalves, Women And Human Rights

Signature:-

1. *R. K. Raizada*

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Elective Paper

Paper- 62 BBL 907

Comparative Public Law

Objective the paper intends to provide a comparative analysis about the structure of government, legislative process and the role of the judiciary to have better understanding of the Indian polity.

Unit-I: Public Law and its Role in Governance

Basic concept & Nature of Public Law

Scope of Public law – Constitutional law, Administrative law and Criminal law

Principles of Accountability and Public Law

Unit-II : Study of Comparative Constitutional Law

1. Relevance
2. Problems and Concerns in Using Comparison

Constitutional Foundations of Powers

1. Supremacy of Legislature in Law Making
2. Rule of Law

- (a) Dicey's Concept of Rule of Law
- (b) Modern Concept of Rule of Law
- (c) Social and Economics Rights as Part of Rule of Law

Separation of Powers

- (a) Concept of Separation of Powers
- (b) Checks and Balances
- (c) Separation of Powers or Separation of Functions

Signature:-

1. *R.A. Gupta*

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Unit-III : Comparative Criminal Law- Common Law, Civil Law

1. Domestic Violations-International, National
2. Provisions relating to Rape
3. Plea Bargaining-USA, India
4. White Collar Crimes
5. Juvenile Justice

Unit-IV : Comparative Administrative Law

1. French concept of Separation of Powers and Administrative Courts
2. Droit Administratif
3. Administrative courts in France
4. Scope of Judicial Review in UK
5. Scope of Judicial Review in US
6. Public Interest Litigation in India and US

Books:

1. Christopher Forsyth, Mark Elliott, Swati Jhaveri, Effective Judicial Review: A Cornerstone of Good Governance (Oxford University Press, 2010).
2. D.D. Basu, Comparative Constitutional Law (2nd ed., Wadhwa Nagpur).
3. David Strauss, The Living Constitution (Oxford University Press, 2010)
4. Dr. Subhash C Kashyap, Framing of Indian Constitution (Universal Law, 2004)

CO1. To understand the form of Government- Parliamentary and Presidential.

CO2. To understand the Parliamentary democracy and its structure

CO3. To understand the contemporary status of centre-state relations.

CO4. To generate understanding of methods of amendment in the constitution of India.

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TENTH SEMESTER

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PAPER -63 : BBL 1001

Criminology and Penology

OBJECTIVE: To study the preventive and reformative techniques for the prevention of crime.

UNIT-I

- Deterrence, Prison reform,
- Prisoner abuse, Prisoners' rights,
- Rehabilitation,
- Recidivism, Retribution, Utilitarianism
- Theories of Punishment; (i) Retribution (ii) Deterrence, (iii) Reformation, (iv) Prevention.
- Kinds of Punishment

UNIT – II: Police System:

- Origin,
- Development
- Functions,
- Judicial attitude.

UNIT- III: Prison System:

- General Aspects
- Indian Prison System,
- Constitutional
- Rights of Prisoners/ under trials

UNIT-IV:

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- Victimology,
- Victim support and allied disciplines,
- United Nations Declaration of
- Basic Principles of Justice for Victims of Crime and Abuse of Power, 1985

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Retribution, Deterrence, Reformation, and Prevention.

CO2. Relation between criminology and penology



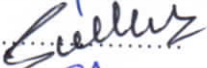

CO3. Subjects of Recidivism, Retribution, Utilitarianism

CO4. Concepts of Police system and prison system

Suggested Readings:

1. E. Sutherland, and Cress: Principles of Criminology.
2. Ahmed Siddique : Criminology – Problems and Perspectives.
3. N.Y. Paranjpe: Criminology and Penology
4. Ahmed Sidaque: Criminology : Problems and Perspective
5. Edwin Sutherland: Principles of Criminology
6. Stephe Jones: Criminology
7. Robert Winslow & S. Zhang : Criminology a Global Perspective
8. John Tierny: Criminology Theory and Context
9. Frank: Criminology Today: An Integrative Introduction
10. Schmallegger: Criminology
11. John Conklin: Criminology
12. Donald Taft: Criminology

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Paper -64: BBL 1002

Labour Law-II

OBJECTIVE: The paper will focus on wages, wage policies, compensation, social security and retirement benefits during the course of employment and working conditions of employees

Unit-I: The Minimum Wages Act, 1948

- Concept of Minimum Wage, Fair Wage, Living Wage and Need Based Minimum Wage
- Constitutional Validity of the Minimum Wages Act, 1948
- Procedure for Fixation and Revision of Minimum Wages
- Fixation of Minimum Rates of Wage by Time Rate or by Piece Rate
- Procedure for Hearing and Deciding Claims

Unit-II: The Payment of Wages Act, 1936

- Object, Scope and Application of the Act
- Definition of Wage
- Responsibility for Payment of Wages
- Fixation of Wage Period
- Time of Payment of Wage
- Deductions which may be made from Wages
- Maximum Amount of Deduction

Unit-III: The Factories Act, 1948

- Approval, Licensing and Registration of Factories
- Concept of "Factory", "Manufacturing Process", "Worker", and "Occupier"
- General Duties of Occupier

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- Measures to be taken in Factories for Health, Safety and Welfare of Workers
- Working Hours of Adults
- Employment of Young Person and Children
- Annual Leave with Wages
- Additional Provisions Regulating Employment of Women in Factory

Unit-IV: The Employee's Compensation Act, 1923

- Definition of Dependant, Workman, Partial Disablement and Total Disablement
- Employer's Liability for Compensation
 - Scope of Arising out of and in the Course of Employment
 - Doctrine of Notional Extension
 - When Employer is not liable
- Employer's Liability when Contract or is engaged
- Amount of Compensation
- Distribution of Compensation
- Procedure in Proceedings before Commissioner
- Appeals
- Retirement Benefits
 - i. Employee's Provident fund and miscellaneous provisions Act, 1952
 - ii. Employees Pension Scheme, 1995 and Family Pension Scheme
 - iii. Social Security for the unorganised Sector

Acts

1. Trade Union Act, 1926
2. Industrial Dispute Act, 1947

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3. Factories Act, 1948

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of wages, wage policies, compensation, social security legislation

CO2. Relation Between employer and employees

CO3. Subjects of labour reformative related acts

CO4. Concepts of compensation and pension

Books

1. John Bowers & Simon Honey Ball, Text Book on Labour Law (1996) Blackstone, London
2. K. M. Pillai, Labour and Industrial Laws
3. V. G. Goswami, Labour and Industrial Laws, 1999
4. Dr. S. K. Puri, Labour and Industrial Laws (New Ed.)
5. D. D. Seth, Commentaries on Industrial Disputes Act, 1998

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Paper -65; BBL 1003

International Trade Law

Objective: The objective of the course is to introduce the conceptual background of the subject along with existing and ongoing developments in the area of International Trade and World Trade Organisation's (WTO) Agreements. Special reference should also be made to India's response towards international trade and WTO

Unit-I: Introduction of International Trade Law

- Economic Theories:-
- Mercantilism
- Adam Smith's Absolute Cost Advantage Theory
- David Ricardo's Comparative Advantage Theory
- Hecksher: Ohlin's Factor Endowment Theory
- Raymond Vernon's Product Life Cycle Theory
- National Competitive Theory (Porter's Diamond)
- Lex Mercatoria and Codification of International Trade Law
- Sources and Principles of International Trade Law

Unit-II: Development of International Trade: GATT, 1947 - WTO 1994

- Historical Background of GATT 1947
- Uruguay Round and Marrakesh Agreement
- GATT 1994
- Dispute Settlement Understanding

Unit-III: WTO Agreements

- Agreement on Agriculture

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- Agreement on Subsidies and Countervailing Measures
- Agreement on Anti-Dumping
- General Agreement on Trade in Services

Unit-IV: Contemporary Issues: International Trade and Regionalism

- Trade and SAPTA and SAFTA
- Trade and Environment
- Doha Development Agenda

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of International trade law

CO2. Relation Between GATT and WTO

CO3. Subjects of dispute under international trade law

CO4. Functions of SAPTA and SAFTA

Text Books:

1. Raj Bhalla, *International Trade Law: Theory and Practice*, Lexis Nexis, 2001 (2nd Edn)
2. A.K.Kaul, *Guide to the WTO and GATT: Economics, Law and Politics*, Kluwer Law International, 2006
3. Craig Van Grassek, *The History and the Future of the WTO*, WTO Publications, 2013

References:

1. WTO, *Doha Development Agenda*, WTO, 2013.
2. Peter Van den Bossche, *The Law and Policy of the WTO*, Cambridge Publications, 2013

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3. Gabriel Moens and Peter Gillies, *International Trade and Business: Law, Policy and Ethics*, Routledge, 2006
4. Daniel , *Oxford Handbook on International Trade Law*, Oxford University Press, 2009
5. *Results of the Uruguay Round of Multilateral Trade Negotiations: The Legal Texts* (Geneva: GATT Secretariat, 1994)
6. Francesco, ed. *Environment, Human Rights & International Trade*, Oxford: Hart, 2001
7. J. Frank, *Trade, Inequality and Justice: Towards a Liberal Theory of Just Trade*, New York: Transnational 2003
8. Anil Arora, Jai Narayan Sharma, *The International Trade Theories and Current Trend in the Globalised World*, Deep & Deep Publications Pvt. Ltd., 2008
9. A. K. Dixit & V. Norman, *Theory of International Trade*, Cambridge University Press, 1980

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PAPER -66: BBL 1004

Election Law

OBJECTIVE: Democracy is one of the basic features of the Constitution and free and fair elections is the cornerstone for constructive realization for democratic ideals and aspirations of the people of a country. This paper is intended to acquaint the students regarding the significance of free and fair elections and various intricacies of the Elections Law, including electoral corrupt practices, which will facilitate them to choose responsive representatives for good governance

UNIT-I: Representation of Peoples' Act, 1951 and the Constitution of India

- Qualifications for Membership of Parliament and State Legislatures
- Disqualifications for Membership of Parliament and State Legislatures, Disqualifications for voting
- Concept of Office of Profit under the Constitution of India.
- Anti-Defection Law and Disqualification of elected candidate.

UNIT-II: Notification and Conduct of General Elections under the Representation of Peoples' Act, 1951

- Notification Of General Elections
- Administrative Machinery for the Conduct of Elections.
- Registration and Recognition of Political Parties and Election Symbols
- Nomination of Candidates and Grounds of Rejection of and Withdrawal of Nominations
- Candidates and their Agent
- General Procedure at Elections

UNIT-III: Law related to the Poll under the Representation of Peoples' Act, 1951

- The Poll,
- Counting of Votes,
- Multiple Elections,
- Publication of Election Results and Nominations,

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- Declaration of Assets and Liabilities, Election Expenses
- Free Supply Of Certain Material To Candidates Of Recognized Political Parties

Unit-III: Disputes Regarding Elections and Corrupt Practices under the Representation of Peoples' Act, 1951

- Contents and Parties to Election Petition
- Election Petition and Trial of Election Petitions
- Withdrawal, Abatement of Election Petitions and Appeals to Supreme Court
- Corrupt Practices And Electoral Offences
- Model Code of Conduct, Opinion and Exit Polls

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Election and Election Dispute

CO2. Relation Between Disqualifications on Convictions under the Representation of Peoples' Act, 1951 and Anti-Defection Law

CO3. Subjects of Powers of Election Commission (Part XV-Article 324-329 of the Constitution of India)

CO4. Concepts of Fair Practices and corrupt practices during elections

Text Books:

1. V.S. Rama Devi & S.K. Mehendiratta, Election Law, Practice and Procedure, Butterworths Publishers, 2013
2. P.C. Jain & Kiran Jain, Election Law and Practice, Chawla Publishers, 2012

References:

1. P.M. Bakshi, The Constitution of India, Universal Publishing Company Ltd., 2014

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2. The Representation of Peoples' Act, 1950 (Bare Act), Universal Publishing Company Ltd., 2014
3. The Representation of Peoples' Act, 1951(Bare Act), Universal Publishing Company Ltd., 2014
4. The Presidential and Vice-Presidential (Election) Act, 1952(Bare Act), Universal Publishing Company Ltd., 2014
5. The Registration of Elector Rules, 1960(Bare Act), Universal Publishing Company Ltd., 2014
6. The Conduct of Election Rules, 1961(Bare Act), Universal Publishing Company Ltd., 2014

Signature:-

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Paper- 67: BBL 1005

Medical Jurisprudence

OBJECTIVE: This paper focuses on various aspects of health care law including the constitutional perspective, obligations and negligence of medical professionals and remedies available to consumers of health care.

Unit – I: Medicine and Healthcare

- Healthcare as an issue at the national and international level
- Constitutional provisions
 - Right to Health as a Fundamental Right
 - Remedies available under the Indian Constitution
 - Right to health vis-à-vis the right to confidentiality
 - Access to medical records

Unit – II: Professional Obligations of Doctors

- Transplantation of Human Organs Act, 1994
- Pre Conception & Pre Natal Diagnostic Techniques (Prohibition of sex selection) Act, 1994
- International Code of Medical Ethics
- Indian Medicine Central Council Act, 1970
- Dentists Act, 1948
- The Homeopathy Central Council Act, 1973
- The Drugs and Cosmetics Act, 1940

Unit – III: Medical Negligence

- Ingredients

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- Role of consent in medical practice
- Error of judgment and gross negligence
- Wrongful diagnosis and negligent diagnosis

Unit – IV: Remedies for Medical negligence

- Law of Torts
- Law of Crimes
- Consumer Protection Law

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Medicine and Healthcare

CO2. Relation Between Medical Practitioner and Patients

CO3. Subjects of Indian Medicine Central Council Act, 1970

CO4. Concept of health care law including the constitutional perspective

Text book:

3. Vijay Malik – Drug and Cosmetic Act, 1940
4. Anoop K. Kaushal – Medical Negligence & Legal Remedies

References:

3. Dr. Jagdish Singh – Medical negligence Compensation
4. B.K. Dutta – Drug Controntrol.

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Elective Paper

Paper 68- BBL 1006

Research Methodology

OBJECTIVE This course is designed to provide students with the practical tools of doing social science research and the theoretical background for critiquing and designing research on social issues

UNIT 1: INTRODUCTION TO RESEARCH:

- Introduction, Meaning and Purpose of Research,
- Characteristics of Good Research,
- Types of Research,
- Steps in the Research Process

UNIT 2: FORMULATION OF RESEARCH PROBLEM:

- Introduction
- Meaning of Research Problem,
- Guidelines and Criteria for Selecting a Research Problem,
- Formulating a Research Problem,
- Techniques for Formulating a Research Problem
- Research Design:
- Introduction, Meaning of Research Design,
- Characteristics of Good Research Design,
- Concepts related to Research Design,
- Types of Research Design

UNIT 3: SAMPLE SELECTION:

- Introduction, Importance and Advantages of Sampling,

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- Census vs. Sample
- Characteristics of Good Sample, Sampling Techniques,
- Criteria for Selection of a Sampling Technique
- Data Collection: Introduction, Sources of Data, Primary Data Collection Techniques, Secondary Data Collection Techniques, Secondary Data – Advantages and Disadvantages, Qualitative vs. Quantitative Data

UNIT 4:

- Questionnaire Design: Introduction, Types of Questionnaire, Methods of Sending the Questionnaire, Guidelines for Questionnaire Design, Characteristics of Good Questionnaire
- Data Processing: Introduction, Editing, Coding the Data, Tabulation, Quantitative and Qualitative Analysis
- Analysis, Interpretation and Presentation of Findings: Introduction, Statistical Analysis and Interpretation, Techniques of Interpretation, Report Writing Steps, Components and Format of Research Reports, Guidelines for Writing Research Reports

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Research

CO2. Relation Between research problem and hypothesis

CO3. Subjects of Introduction, Sources of Data, Primary Data Collection Techniques, Secondary Data Collection Techniques, Secondary Data, Advantages and Disadvantages, Qualitative vs. Quantitative Data

CO4. Concepts of Guidelines for Writing Research Reports

Signature:-

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Elective Paper

Paper 68- BBL 1007

Air and Space Law

OBJECTIVE: The objective of the course is to examine the role of international law in the regulation of outer space activities

UNIT I : INTRODUCTION

- Definition of Air Law
- Nature, Scope and Source
- Development of Air Law (Paris Convention, 1910; Paris Convention, 1919; Madrid Convention, 1926; Havana Convention, 1928; Warsaw Convention and Chicago Convention, 1944)
- Regulation
- Freedom of the Air and Sovereignty in the Air
- Membership and Organs of ICAO
- Legislative, Administrative and Judicial function.
- Economic and Technical regulations

UNIT II : BILATERALISM AND MULTI-LITERALISM

- Concept of bilateralism
- Views on multi-literalism
- Merits and demerits
- Regionalism in civil aviation
- India and bilateral agreement

UNIT III : SAFETY AND SECURITY IN CIVIL AVIATION

- The Concept, Aviation terrorism
- International Norms-conventions, protocols and regulations
- Regulation in India : Air safety provisions , Air Traffic management, Legal regime of Air Space and Outer Space, Problem of application of Air, Space and telecommunication laws
- State obligation to provide Air Navigation services, Sovereign rights of States

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UNIT IV : NEW DEVELOPMENT IN INDIA

- Technology development and problem in civil aviation
- Airports-leasing and privatization-legal issues
- Liability in International civil aviation
- Manufacturers, operators, operators agents and maintenance contractors
- Third party liability for surface damage

Course Outcomes (CO's): After undergoing this subject, the students will be able to do:

CO1. Meaning, definition, and Sources of Air and Space Law

CO2. Relation Between bilateralism and multilateralism

CO3. Subjects of Air safety provisions, Air Traffic management, Legal regime of Air Space and Outer Space, Problem of application of Air, Space and telecommunication laws

CO4. Concepts of Third party liability for surface damage

BOOKS

1. Azbeyratne, RIR, Legal and Regulatory Issues in International Aviation (1996)
2. S. Bhatt, The New Aviation Policy in India (1977)
3. Carole Blackshow, Aviation Law and Regulation
4. V.S.Mani, Recent Trends in International Space and Policy (1966)

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